

**For Immediate  
Release:**

**February 21, 2015**

**CONTACT:**

**Kim Clifton**  
TARMLS President  
(520) 544-2335

**Sean Murphy**  
Vice President, MLS  
(520) 382-8792

# **Tucson Association of REALTORS®**

## *Multiple Listing Service*

### **Monthly Statistics**

#### **2014 YEAR END REVIEW**

Dear MLS Members:

Now that 2014 is behind us and 2015 upon us, let's take a look back and review the 2014 Year End Statistics in our ever changing market.

Our Year End review provides a lot of detailed information that can provide you with a great understanding of Tucson's marketplace and act as a valuable tool and resource that you can use to educate your clients. So, we encourage you to take some time reviewing this report and utilize the information contained in it.

In brief, the 2014 Tucson Residential Housing market was a good year for both buyers and sellers, as the market has continued to recover. We did not see signs of huge growth, in fact, total sales volume and total units sold declined slightly from 2013. We did, however, see signs of a market that is supporting the traditional homebuyer. We started off the year with cash sales exceeding conventional sales, which did not last long as cash matched conventional sales in February and then exceeded cash in March. We saw fewer Short Sale, REO's and Foreclosure sales the past year than in recent years. Of other significance, although total sales volume and total sold units declined slightly from 2013, average % of List Price (LP) received on Sales was only .04% lower.

Please join me in sending a warm welcome to our new TARMLS CEO, Marc Lebowitz. I want to thank the entire MLS staff for their dedicated service. We are fortunate to have such hard working and highly qualified people on our team.

We look forward to a successful 2015, an upward trending market, and the valued service we can provide the public as a Realtor®.

Wishing you all a healthy and prosperous 2015!

*Kimberly Clifton*  
2014 MLS President



**Lifestyle Opportunities:**

**No matter what area or type of home you are interested in, you have a variety of options.**

**Financial:**

**Multiple financing opportunities are available**

**Talk to a REALTOR®!**

**With the complexity of a real estate transaction, you need a REALTOR®.**



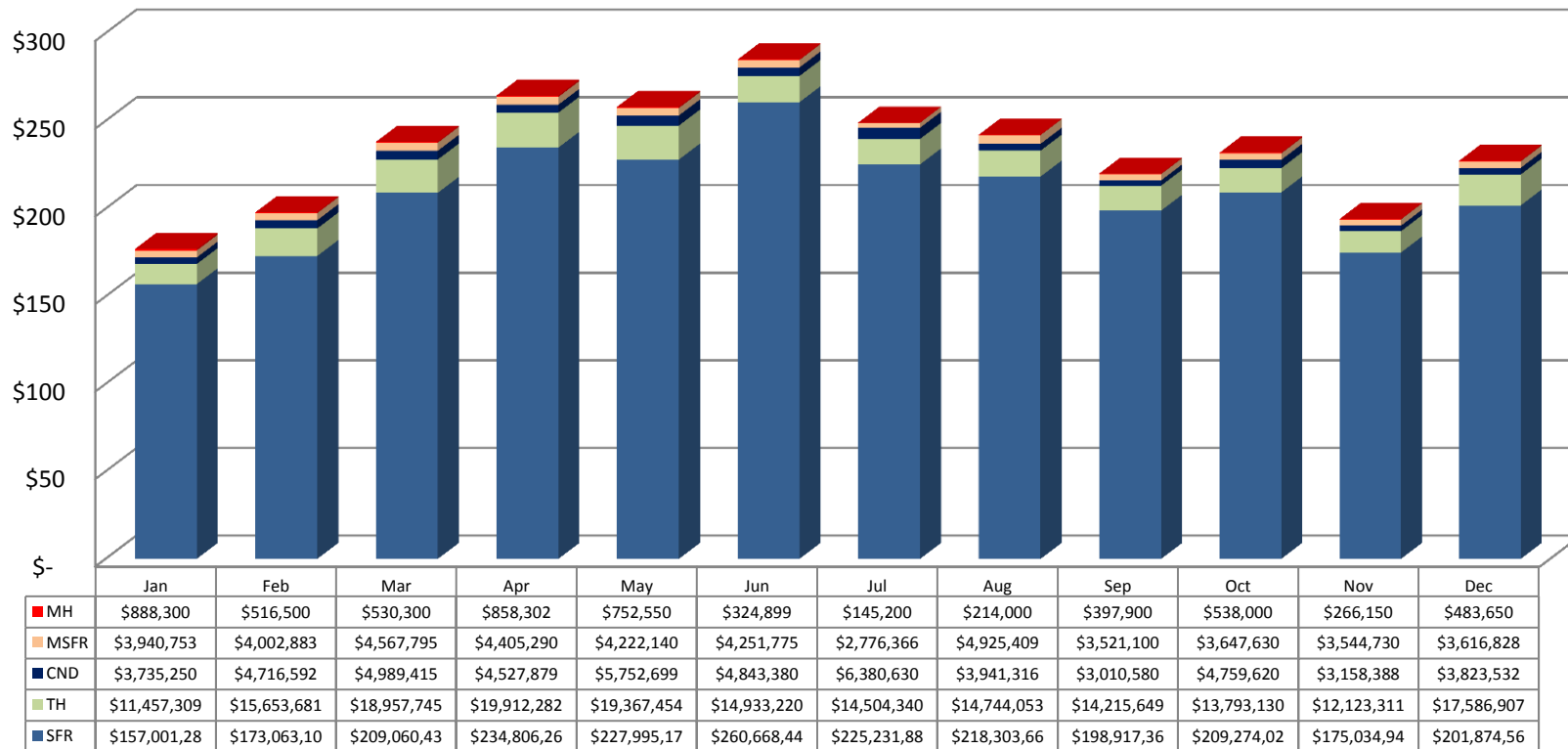
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## 2014 MLS Year in Review Summary

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
<b>Total Sales Volume</b>	\$ 3,427,229,140	\$ 4,613,211,685	\$ 4,247,270,446	\$ 3,522,942,997	\$ 2,560,571,338	\$ 2,345,672,056	\$ 2,234,884,205	\$ 2,194,210,104	\$ 2,480,670,298	\$ 2,836,342,803	\$ 2,785,457,970
<b>Total Sales Units</b>	16,557	18,003	15,726	12,939	10,578	11,661	11,802	13,418	14,236	14,819	13,739
<b>Total Units Listed</b>	20,998	25,080	33,992	33,022	26,592	22,170	31,914	29,719	26,661	28,301	29,432
<b>Average List Price</b>	\$211,159	\$258,941	\$277,904	\$284,014	\$254,247	\$211,524	\$199,197	\$171,767	\$180,745	\$197,584	\$209,398
<b>Average Sale Price</b>	\$206,996	\$256,247	\$270,080	\$272,273	\$242,066	\$201,155	\$189,352	\$163,527	\$174,253	\$191,399	\$202,740
<b>Average DOM /CDOM</b>	54 / 75	31 / 39	49 / 69	67 / 104	78 / 123	78/113	88/121	82/107	59/75	54/69	62/80
<b>Average % of LP received on Sales</b>	98.03%	98.96%	97.18%	95.87%	95.21%	95.10%	94.59%	95.20%	96.41%	96.86%	96.82%

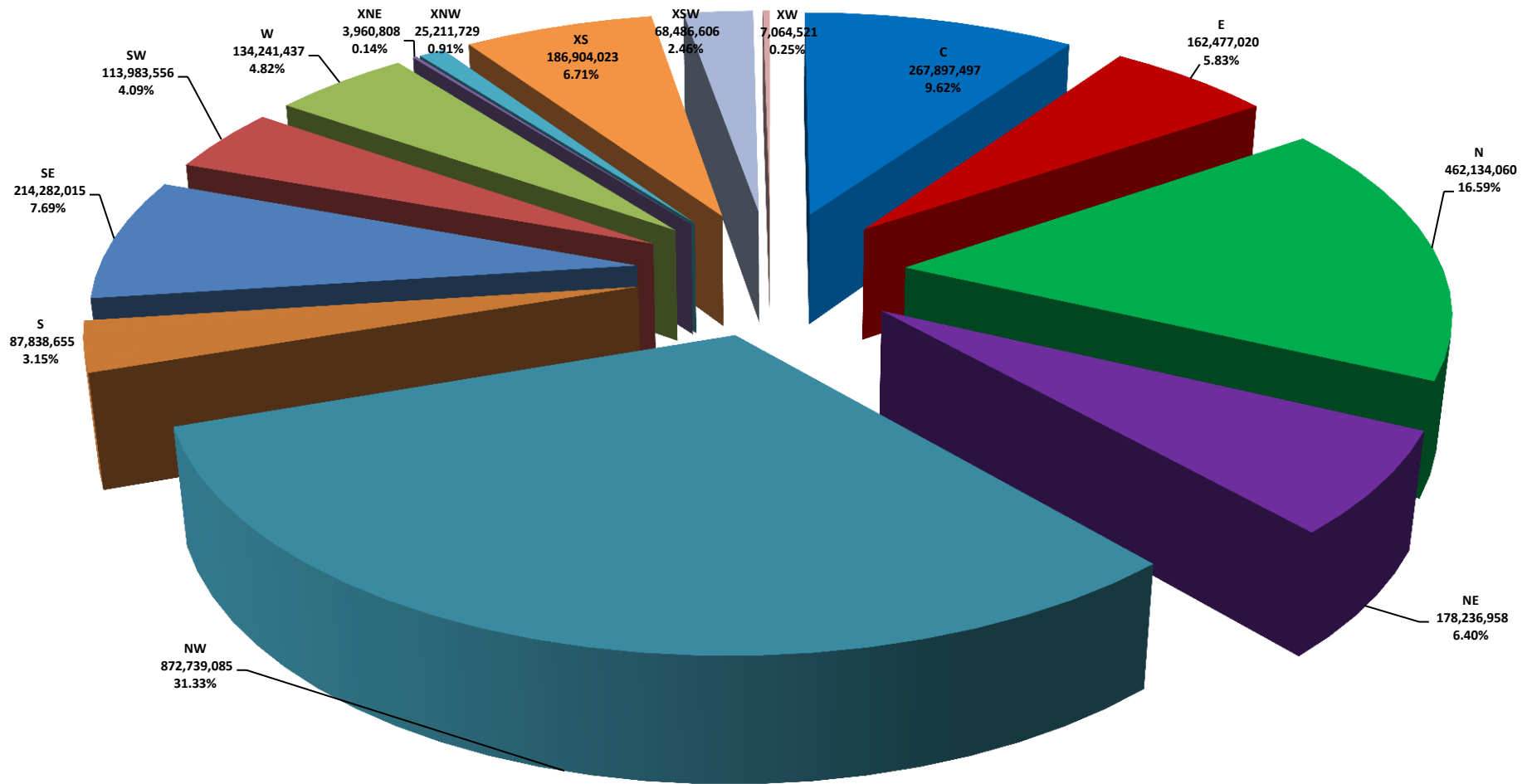
Please note: The data contained in this report is dynamic in nature and therefore subject to change and adjust with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Tucson Association of REALTORS® Multiple Listing Service. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® nor the MLS guarantees nor is in any way responsible for its accuracy.

## 2014 All Residential Total Sales Volume by Month and Sub-Type



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## 2014 All Residential Total Sales Volume % of Market by Area



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# YEAR END 2014 RESIDENTIAL SALES STATISTICS

## ALL RESIDENTIAL TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	551	845	224	54	1,674
E	167	576	273	31	1,047
N	361	413	335	85	1,194
NE	140	272	207	44	663
NW	826	1,653	954	171	3,604
S	122	481	209	17	829
SE	105	660	429	43	1,237
SW	165	442	290	31	928
W	164	417	157	20	758
XNE	12	4	0	0	16
XNW	14	113	74	11	212
XS	198	381	338	63	980
XSW	338	134	33	8	513
XW	13	49	16	6	84
TOTALS	3,176	6,440	3,539	584	13,739

## TH TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	128	51	1	0	180
E	82	41	2	0	125
N	139	88	2	0	229
NE	69	33	2	0	104
NW	187	47	1	0	235
S	24	14	2	0	40
SE	24	19	1	0	44
SW	16	3	1	0	20
W	52	27	0	0	79
XNE	0	0	0	0	0
XNW	0	0	0	0	0
XS	44	2	1	0	47
XSW	156	8	1	0	165
XW	0	0	0	0	0
TOTALS	921	333	14	0	1,268

## MH TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	1	0	0	0	1
E	0	0	0	0	0
N	0	0	0	0	0
NE	0	0	0	0	0
NW	16	6	1	0	23
S	0	0	0	0	0
SE	0	1	0	0	1
SW	48	10	2	0	60
W	5	4	1	0	10
XNE	0	0	0	0	0
XNW	2	2	1	0	5
XS	0	1	2	0	3
XSW	0	4	0	0	4
XW	4	0	0	0	4
TOTALS	76	28	7	0	111

## SFR TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	303	762	223	54	1,342
E	26	526	271	31	854
N	58	298	333	85	774
NE	25	237	205	44	511
NW	556	1,525	937	169	3,187
S	96	432	200	16	744
SE	78	609	406	41	1,134
SW	48	361	271	29	709
W	67	362	149	20	598
XNE	12	4	0	0	16
XNW	5	60	45	9	119
XS	152	352	324	63	891
XSW	130	93	22	6	251
XW	2	6	7	0	15
TOTALS	1,558	5,627	3,393	567	11,145

## CND TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	118	26	0	0	144
E	59	9	0	0	68
N	164	27	0	0	191
NE	46	2	0	0	48
NW	48	10	0	0	58
S	0	0	0	0	0
SE	0	0	0	0	0
SW	2	4	0	0	6
W	34	6	0	0	40
XNE	0	0	0	0	0
XNW	0	0	0	0	0
XS	0	0	0	0	0
XSW	34	0	0	0	34
XW	0	0	0	0	0
TOTALS	505	87	0	0	592

## MSFR TOTAL SALES UNITS

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	1	6	0	0	7
E	0	0	0	0	0
N	0	0	0	0	0
NE	0	0	0	0	0
NW	19	65	15	2	101
S	2	32	7	1	42
SE	3	31	22	2	58
SW	51	64	16	2	133
W	6	18	7	0	31
XNE	0	0	0	0	0
XNW	7	51	28	2	88
XS	2	26	11	0	39
XSW	18	29	10	2	59
XW	7	43	9	6	65
TOTALS	116	365	125	17	623

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## 2014 All Residential Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	26	13	0	10	18	17	4	14	12	0	9	0	21	7	151
30,000 - 39,999	24	13	0	14	17	37	8	22	23	0	11	1	25	9	204
40,000 - 49,999	30	19	0	10	15	44	10	29	21	0	8	3	21	8	218
50,000 - 59,999	47	13	3	10	13	59	17	35	37	0	13	8	21	11	287
60,000 - 69,999	67	20	6	11	18	37	17	52	33	1	14	10	22	6	314
70,000 - 79,999	69	20	10	3	13	56	38	53	35	0	12	11	20	8	348
80,000 - 89,999	85	39	14	3	22	57	45	51	23	0	12	10	23	5	389
90,000 - 99,999	93	54	24	9	36	68	39	43	32	0	16	18	20	3	455
100,000 - 119,999	204	111	40	17	140	156	98	139	88	1	19	60	61	10	1,144
120,000 - 139,999	199	162	55	23	253	125	196	192	63	0	32	121	57	5	1,483
140,000 - 159,999	188	184	69	27	372	70	184	120	67	1	25	138	68	3	1,516
160,000 - 179,999	128	145	47	52	435	37	113	64	69	1	14	136	54	4	1,299
180,000 - 199,999	97	95	25	44	340	31	106	51	40	1	10	104	17	3	964
200,000 - 249,999	176	81	99	135	730	34	192	41	55	2	4	185	44	0	1,778
250,000 - 299,999	118	32	136	102	459	1	95	14	51	6	7	100	21	2	1,144
300,000 - 399,999	79	24	250	91	406	0	51	6	52	2	5	61	15	0	1,042
400,000 - 499,999	28	12	147	52	134	0	16	2	30	0	0	11	3	0	435
500,000 - 749,999	13	8	163	29	129	0	5	0	23	1	1	2	0	0	374
750,000 - 999,999	2	2	59	15	29	0	3	0	4	0	0	0	0	0	114
1,000,000 +	1	0	47	6	25	0	0	0	0	0	0	1	0	0	80
ALL Price Ranges	1,674	1,047	1,194	663	3,604	829	1,237	928	758	16	212	980	513	84	13,739

## 2014 SFR Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	0	0	0	0	1	8	0	0	2	0	0	0	0	1	12
30,000 - 39,999	4	0	0	0	0	26	0	1	5	0	0	0	3	1	40
40,000 - 49,999	14	0	0	0	1	33	0	0	7	0	2	1	0	0	58
50,000 - 59,999	26	0	0	0	1	47	3	9	16	0	0	0	1	0	103
60,000 - 69,999	50	5	0	0	5	29	7	19	19	1	1	5	2	0	143
70,000 - 79,999	50	8	0	0	4	48	25	19	21	0	2	9	1	0	187
80,000 - 89,999	63	27	0	1	10	47	26	30	12	0	7	6	2	0	231
90,000 - 99,999	75	32	0	0	16	57	30	36	16	0	8	8	6	0	284
100,000 - 119,999	152	75	2	3	88	152	92	122	59	1	12	42	26	1	827
120,000 - 139,999	154	141	2	7	201	125	192	181	59	0	29	106	30	4	1,231
140,000 - 159,999	154	170	5	11	330	70	181	114	65	1	20	124	52	1	1,298
160,000 - 179,999	115	142	6	40	390	37	110	64	68	1	13	128	41	2	1,157
180,000 - 199,999	87	95	3	40	303	30	106	51	37	1	9	103	15	3	883
200,000 - 249,999	164	81	54	115	684	34	192	41	54	2	4	184	40	0	1,649
250,000 - 299,999	112	32	99	101	440	1	95	14	49	6	6	100	15	2	1072
300,000 - 399,999	78	24	213	91	396	0	51	6	52	2	5	61	14	0	993
400,000 - 499,999	28	12	126	52	134	0	16	2	30	0	0	11	3	0	414
500,000 - 749,999	13	8	158	29	129	0	5	0	23	1	1	2	0	0	369
750,000 - 999,999	2	2	59	15	29	0	3	0	4	0	0	0	0	0	114
1,000,000 +	1	0	47	6	25	0	0	0	0	0	0	1	0	0	80
ALL Price Ranges	1,342	854	774	511	3,187	744	1,134	709	598	16	119	891	251	15	11,145

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## 2014 TH Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	2	1	0	0	0	1	1	0	0	0	0	0	2	0	7
30,000 - 39,999	5	0	0	0	0	4	3	0	3	0	0	0	6	0	21
40,000 - 49,999	5	3	0	3	0	8	2	1	3	0	0	0	2	0	27
50,000 - 59,999	11	4	0	4	0	5	7	1	8	0	0	2	5	0	47
60,000 - 69,999	5	5	1	5	0	4	2	4	9	0	0	3	13	0	51
70,000 - 79,999	11	7	1	2	2	1	4	6	8	0	0	0	11	0	53
80,000 - 89,999	9	11	3	1	1	6	13	3	6	0	0	3	17	0	73
90,000 - 99,999	13	22	4	6	6	7	8	0	11	0	0	3	10	0	90
100,000 - 119,999	40	36	8	14	25	3	2	5	19	0	0	14	32	0	198
120,000 - 139,999	36	19	17	16	32	0	1	0	4	0	0	5	26	0	156
140,000 - 159,999	20	14	24	16	29	0	1	0	1	0	0	8	16	0	129
160,000 - 179,999	12	3	22	12	36	0	0	0	1	0	0	7	12	0	105
180,000 - 199,999	6	0	11	4	33	1	0	0	3	0	0	1	2	0	61
200,000 - 249,999	4	0	42	20	46	0	0	0	1	0	0	1	4	0	118
250,000 - 299,999	0	0	34	1	16	0	0	0	2	0	0	0	6	0	59
300,000 - 399,999	1	0	36	0	9	0	0	0	0	0	0	0	1	0	47
400,000 - 499,999	0	0	21	0	0	0	0	0	0	0	0	0	0	0	21
500,000 - 749,999	0	0	5	0	0	0	0	0	0	0	0	0	0	0	5
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ALL Price Ranges	180	125	229	104	235	40	44	20	79	0	0	47	165	0	1,268

## 2014 CND Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	23	12	0	10	11	3	0	1	7	0	0	0	1	0	68
30,000 - 39,999	14	13	0	14	5	0	0	3	8	0	0	0	10	0	67
40,000 - 49,999	10	16	0	7	2	0	0	2	4	0	0	0	11	0	52
50,000 - 59,999	9	9	3	6	2	0	0	0	3	0	0	0	8	0	40
60,000 - 69,999	11	10	5	6	5	0	0	0	1	0	0	0	3	0	41
70,000 - 79,999	8	5	9	1	1	0	0	0	2	0	0	0	0	0	26
80,000 - 89,999	12	1	11	1	3	0	0	0	1	0	0	0	0	0	29
90,000 - 99,999	4	0	20	3	2	0	0	0	4	0	0	0	0	0	33
100,000 - 119,999	11	0	30	0	5	0	0	0	10	0	0	0	1	0	57
120,000 - 139,999	9	2	36	0	6	0	0	0	0	0	0	0	0	0	53
140,000 - 159,999	14	0	40	0	8	0	0	0	0	0	0	0	0	0	62
160,000 - 179,999	1	0	19	0	3	0	0	0	0	0	0	0	0	0	23
180,000 - 199,999	4	0	11	0	3	0	0	0	0	0	0	0	0	0	18
200,000 - 249,999	8	0	3	0	0	0	0	0	0	0	0	0	0	0	11
250,000 - 299,999	6	0	3	0	2	0	0	0	0	0	0	0	0	0	11
300,000 - 399,999	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
400,000 - 499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
500,000 - 749,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ALL Price Ranges	144	68	191	48	58	3	0	6	40	0	0	0	34	0	592

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## 2014 MH Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	1	0	0	0	1	0	1	7	2	0	3	0	1	0	16
30,000 - 39,999	0	0	0	0	4	0	0	6	4	0	2	0	0	1	17
40,000 - 49,999	0	0	0	0	6	0	0	13	2	0	0	0	2	2	25
50,000 - 59,999	0	0	0	0	3	0	0	12	1	0	0	1	0	1	18
60,000 - 69,999	0	0	0	0	3	0	0	9	0	0	0	0	0	0	12
70,000 - 79,999	0	0	0	0	3	0	0	6	1	0	0	0	0	0	10
80,000 - 89,999	0	0	0	0	1	0	0	5	0	0	0	0	0	0	6
90,000 - 99,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0	2
100,000 - 119,999	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
120,000 - 139,999	0	0	0	0	0	0	0	1	0	0	0	2	0	0	3
140,000 - 159,999	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
160,000 - 179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
180,000 - 199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
500,000 - 749,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ALL Price Ranges	1	0	0	0	23	0	1	60	10	0	5	3	4	4	111

## 2014 MSFR Total Unit Sales by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	0	0	0	0	5	5	2	6	1	0	6	0	17	6	48
30,000 - 39,999	1	0	0	0	8	7	5	12	3	0	9	1	6	7	59
40,000 - 49,999	1	0	0	0	6	3	8	13	5	0	6	2	6	6	56
50,000 - 59,999	1	0	0	0	7	7	7	13	9	0	13	5	7	10	79
60,000 - 69,999	1	0	0	0	5	4	8	20	4	0	13	2	4	6	67
70,000 - 79,999	0	0	0	0	3	7	9	22	3	0	10	2	8	8	72
80,000 - 89,999	1	0	0	0	7	4	6	13	4	0	5	1	4	5	50
90,000 - 99,999	1	0	0	0	11	4	1	7	1	0	8	7	3	3	46
100,000 - 119,999	1	0	0	0	21	1	4	12	0	0	7	4	2	9	61
120,000 - 139,999	0	0	0	0	14	0	3	10	0	0	3	8	1	1	40
140,000 - 159,999	0	0	0	0	5	0	2	5	1	0	5	6	0	2	26
160,000 - 179,999	0	0	0	0	6	0	3	0	0	0	1	1	1	2	14
180,000 - 199,999	0	0	0	0	1	0	0	0	0	0	1	0	0	0	2
200,000 - 249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	1	0	0	0	0	0	1	0	0	0	2
300,000 - 399,999	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
400,000 - 499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
500,000 - 749,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
750,000 - 999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1,000,000 +	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ALL Price Ranges	7	0	0	0	101	42	58	133	31	0	88	39	59	65	623

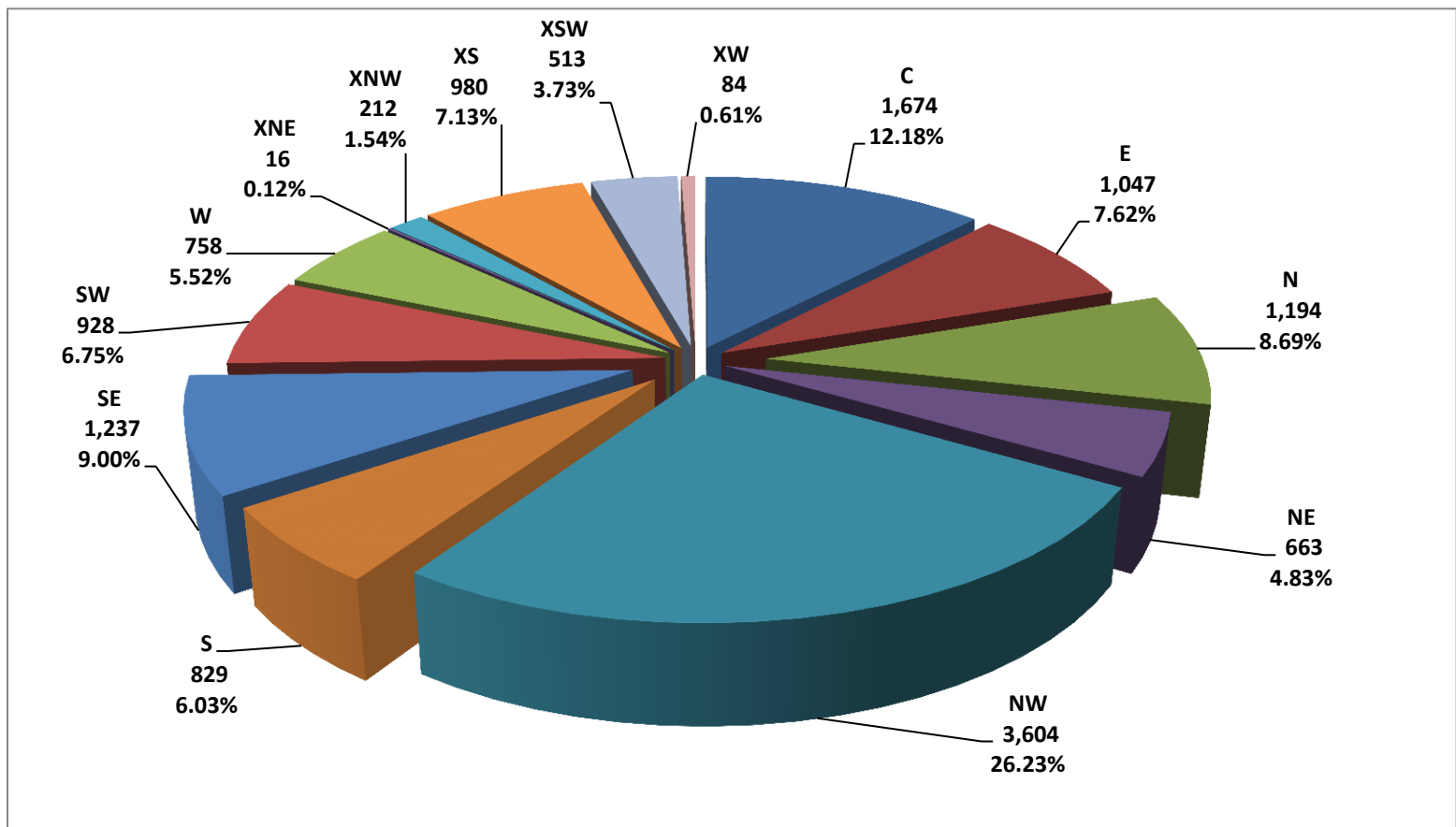
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## 2014 All RESIDENTIAL – Total Unit Sales by Type

	SFR	TH	CND	MH	MSFR	Totals
Jan	697	84	45	17	55	898
Feb	793	97	50	9	59	1,008
Mar	930	131	53	11	64	1,189
Apr	1,089	139	56	13	59	1,356
May	1,014	127	59	15	55	1,270
Jun	1,128	106	53	6	55	1,348
Jul	1,015	105	65	4	36	1,225
Aug	987	102	40	6	60	1,195
Sep	902	93	35	7	44	1,081
Oct	917	88	51	9	51	1,116
Nov	783	82	33	5	37	940
Dec	890	114	52	9	48	1,113

## 2014 RESIDENTIAL Total Sales Units by Area



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# YEAR END 2014 RESIDENTIAL SALES STATISTICS

## ALL RESIDENTIAL AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	113,547	164,790	231,664	262,823	160,034
E	86,481	148,572	199,831	254,924	155,183
N	201,821	344,430	541,143	773,453	387,046
NE	131,716	252,903	347,182	435,004	160,034
NW	206,834	227,910	279,279	343,423	242,158
S	71,620	100,614	135,949	134,811	105,957
SE	148,805	155,710	196,404	270,487	173,227
SW	80,205	119,111	143,561	208,695	122,827
W	93,647	172,506	248,754	394,685	177,099
XNE	215,831	342,708			247,550
XNW	56,676	109,157	140,136	155,763	118,923
XS	172,569	178,437	206,051	239,765	190,718
XSW	125,516	142,750	162,724	195,437	133,502
XW	57,815	78,428	122,812	84,155	84,101
TOTALS	148,876	185,249	256,213	364,515	202,740

## TH AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	105,634	136,919	170,000		114,855
E	103,183	108,833	127,700		105,428
N	241,025	252,886	336,000		246,412
NE	127,722	172,293	186,500		142,995
NW	174,056	191,259	300,000		178,032
S	70,095	70,992	65,000		70,155
SE	74,158	79,484	78,000		76,545
SW	80,992	70,966	115,000		81,189
W	91,899	103,627			95,907
XNE					
XNW					
XS	120,756	170,000	115,000		122,729
XSW	114,425	148,298	79,000		115,852
XW					
TOTALS	140,658	166,412	163,385		147,672

## MH AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	28,000				28,000
E					
N					
NE					
NW	57,559	52,383	43,500		55,597
S					
SE		20,000			20,000
SW	51,715	76,865	34,000		55,316
W	33,300	44,874	55,000		40,099
XNE					
XNW	25,000	34,951	19,000		27,780
XS		54,700	136,500		109,233
XSW		54,250			54,250
XW	46,350				109,233
TOTALS	50,436	58,001	65,500		53,295

## SFR AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	129,806	168,437	231,941	262,823	174,065
E	123,580	153,155	200,363	254,924	170,929
N	325,012	387,407	542,375	773,453	491,799
NE	300,003	265,974	348,750	435,004	315,401
NW	236,933	235,925	282,094	345,896	255,506
S	72,983	105,364	138,713	139,237	110,879
SE	175,094	162,440	203,135	279,554	182,115
SW	115,833	129,653	148,575	218,364	139,578
W	123,642	185,314	258,908	394,685	203,744
XNE	215,831	342,708			247,550
XNW	94,253	141,994	173,734	167,822	153,944
XS	188,792	184,243	210,564	239,765	198,516
XSW	169,133	175,395	206,745	239,666	176,436
XW	27,142	149,500	189,842		152,012
TOTALS	185,454	195,035	263,314	372,847	223,529

## TH AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	81,623	134,033			91,086
E	46,919	61,801			48,889
N	125,026	168,458			131,165
NE	46,245	34,000			45,735
NW	87,987	135,335			96,150
S		18,333			18,333
SE					
SW	33,000	38,200			36,466
W	54,615	107,333			62,523
XNE					
XNW					
XS					
XSW	47,026				47,026
XW					
TOTALS	84,706	124,857			90,606

## MH AVG. SALE PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	52,500	71,750			69,000
E					
N					
NE					
NW	74,594	96,812	117,764	134,450	96,490
S	24,500	57,169	77,242	64,000	59,122
SE	62,458	74,587	77,565	84,628	75,435
SW	75,091	73,559	74,124	68,500	74,139
W	45,316	68,320	60,302		62,057
XNE					
XNW	38,885	73,435	90,465	101,500	76,743
XS	79,500	105,231	94,064		100,762
XSW	54,892	48,735	74,250	62,750	55,413
XW	73,130	68,511	70,677	84,155	70,752
TOTALS	66,715	75,734	84,544	86,622	76,119

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# YEAR END 2014 RESIDENTIAL SALES STATISTICS

## ALL RESIDENTIAL AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	118,106	170,704	239,666	277,229	166,056
E	88,973	152,086	204,162	263,420	158,894
N	209,113	358,166	567,704	829,335	405,432
NE	136,805	261,007	359,594	448,049	277,974
NW	213,496	234,494	288,269	353,731	249,574
S	73,746	102,766	138,133	140,864	108,193
SE	152,505	158,885	200,409	277,561	176,870
SW	84,296	121,226	146,020	212,923	125,471
W	97,680	177,478	258,038	410,680	183,052
XNE	232,908	383,475			270,550
XNW	59,369	112,642	144,047	163,600	122,730
XS	179,172	183,060	210,482	244,639	
XSW	131,197	147,852	172,286	206,350	139,363
XW	61,304	83,456	126,487	88,203	88,563
TOTALS	154,316	190,711	264,555	380,767	209,398

## TH AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	109,779	142,530	172,888		119,409
E	106,497	112,130	124,850		108,639
N	249,939	263,165	367,000		256,044
NE	132,774	176,957	189,950		147,893
NW	180,177	199,624	312,000		184,628
S	71,933	72,621	80,000		72,577
SE	75,349	79,815	69,900		77,154
SW	82,671	72,966	115,000		82,832
W	95,544	107,492			99,627
XNE					
XNW					
XS	125,875	176,950	119,900		127,922
XSW	120,412	150,423	85,000		121,653
XW					
TOTALS	146,069	172,548	171,306		153,301

## MH AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	26,000				26,000
E					
N					
NE					
NW	64,437	56,966	48,500		61,795
S					
SE		20,000			20,000
SW	57,793	82,460	34,950		61,143
W	37,160	52,349	60,000		45,519
XNE					
XNW	29,900	44,900	19,000		33,720
XS		56,700	134,900		108,833
XSW		59,725			59,725
XW	46,175				46,175
TOTALS	56,071	63,614	66,742		58,646

## SFR AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	134,697	174,385	239,966	277,229	180,460
E	126,407	156,709	204,747	263,420	174,904
N	335,250	402,875	568,909	829,335	516,074
NE	310,147	274,592	361,249	448,049	326,032
NW	244,150	242,530	291,182	356,297	263,149
S	75,215	107,461	140,743	146,606	113,089
SE	179,626	165,660	207,259	286,882	185,897
SW	117,177	131,322	151,135	222,590	141,671
W	128,232	190,443	268,609	410,680	210,315
XNE	232,908	383,475			270,550
XNW	96,954	144,568	178,078	174,466	157,500
XS	195,742	188,827	215,013	244,639	203,475
XSW	175,514	181,831	219,272	252,466	183,529
XW	29,120	164,133	192,814		159,515
TOTALS	191,528	200,557	271,873	389,474	230,617

## TH AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	85,853	140,431			95,707
E	48,120	63,944			50,214
N	129,900	174,341			136,182
NE	48,644	38,000			48,200
NW	91,458	137,990			99,481
S		29,000			29,000
SE					
SW	32,750	41,375			38,500
W	58,243	116,283			66,949
XNE					
XNW					
XS					
XSW	49,922				49,922
XW					
TOTALS	88,404	130,345			94,568

## MH AVG. LIST PRICE

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	55,000	73,883			71,185
E					
N					
NE					
NW	78,226	102,411	120,740	136,950	101,267
S	24,950	59,481	80,189	49,000	61,038
SE	64,600	78,722	79,933	86,490	78,719
SW	80,823	77,590	75,206	72,750	78,470
W	48,950	69,927	61,314		63,922
XNE					
XNW	40,942	77,738	93,821	114,700	80,768
XS	92,450	110,319	99,000		106,210
XSW	58,116	50,330	77,645	68,000	57,934
XW	79,145	72,199	74,900	88,203	74,798
TOTALS	71,312	79,631	87,440	90,352	79,941

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# YEAR END 2014 RESIDENTIAL SALES STATISTICS

## ALL RESIDENTIAL AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	60	52	57	80	56
E	59	51	54	62	53
N	57	59	66	99	63
NE	50	60	65	89	61
NW	73	63	72	77	68
S	40	37	38	40	38
SE	64	50	55	59	53
SW	101	55	52	53	62
W	53	54	70	73	58
XNE	129	258			161
XNW	46	60	65	73	61
XS	94	68	72	66	74
XSW	98	71	81	96	90
XW	92	80	62	105	80
TOTALS	70	56	63	76	62

## TH AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	54	57	17		54
E	53	42	55		49
N	61	62	154		62
NE	54	58	26		55
NW	75	68	0		73
S	30	24	101		31
SE	39	41	9		39
SW	56	38	4		50
W	46	52			48
XNE					
XNW					
XS	107	94	39		105
XSW	94	38	16		90
XW					
TOTALS	67	55	54		64

## MH AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	4				4
E					
N					
NE					
NW	112	145	87		120
S					
SE		16			16
SW	138	114	156		135
W	92	41	37		66
XNE					
XNW	32	66	255		90
XS		21	6		11
XSW		48			48
XW	28				28
TOTALS	119	91	100		111

## SFR AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	54	51	57	80	54
E	46	51	54	62	52
N	56	56	65	99	65
NE	44	60	66	89	64
NW	70	63	72	77	68
S	43	37	37	42	38
SE	71	49	56	60	54
SW	61	48	52	54	50
W	50	55	72	73	59
XNE	129	258			161
XNW	39	66	56	84	62
XS	87	69	73	66	73
XSW	105	82	93	81	95
XW	125	49	33		52
TOTALS	68	55	63	76	61

## TH AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	84	66			81
E	74	87			75
N	54	76			57
NE	47	101			50
NW	87	26			76
S		103			103
SE					
SW	7	13			11
W	56	49			55
XNE					
XNW					
XS					
XSW	102				102
XW					
TOTALS	69	65			69

## MH AVG. DOM

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	36	54			52
E					
N					
NE					
NW	53	69	53	38	63
S	4	36	43	3	35
SE	72	62	27	34	48
SW	122	89	50	33	96
W	91	57	37		59
XNE					
XNW	55	53	71	24	58
XS	358	57	57		73
XSW	89	50	62	140	67
XW	119	85	85	105	90
TOTALS	100	65	54	69	70

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## 2014 Residential Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	141	117		72	51	32	34	86	53		69		47	111	78
30,000 - 39,999	66	91		40	102	44	81	80	56		103	48	99	54	71
40,000 - 49,999	59	74		55	76	52	44	103	34		23	52	146	43	69
50,000 - 59,999	57	52	44	28	77	41	48	88	62		52	100	77	75	60
60,000 - 69,999	53	63	71	55	84	37	35	77	48	9	98	66	90	85	62
70,000 - 79,999	67	58	27	55	51	40	38	64	46	171	38	83	61	143	56
80,000 - 89,999	56	37	28	14	63	38	51	34	33		33	85	82	74	47
90,000 - 99,999	64	43	64	40	53	29	56	84	52		43	100	117	51	58
100,000 - 119,999	54	43	61	53	50	34	41	63	44	144	46	85	77	80	52
120,000 - 139,999	53	57	59	66	49	32	45	56	37		59	56	75	68	51
140,000 - 159,999	46	60	59	46	52	32	53	51	47	77	57	68	103	55	55
160,000 - 179,999	49	42	55	61	60	53	43	40	55	59	104	78	99	180	58
180,000 - 199,999	47	49	54	47	64	59	57	49	62	242	67	73	156	15	61
200,000 - 249,999	63	55	61	58	77	40	61	84	77	11	83	73	74		69
250,000 - 299,999	59	40	65	62	77	34	64	55	91	256	73	73	83	40	71
300,000 - 399,999	40	60	66	76	78		60	91	65	229	55	90	115		72
400,000 - 499,999	64	55	51	61	59		113	334	103			83	18		64
500,000 - 749,999	69	106	60	109	89		74		96	39	57	235			78
750,000 - 999,999	53	99	81	52	88		159		29						79
1,000,000 +	192		116	66	175							230			133
ALL Price Ranges	56	53	63	61	68	38	53	62	58	161	61	74	90	80	62

## 2014 SFR Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under					124	19			22					196	43
30,000 - 39,999	15					48		84	34				140	55	51
40,000 - 49,999	45				70	52			22		41	81			47
50,000 - 59,999	39				141	40	46	81	69				69		49
60,000 - 69,999	45	62			63	38	58	48	33	9	25	74	103		46
70,000 - 79,999	67	39			27	45	36	37	40	171	62	90	82		50
80,000 - 89,999	52	40		1	62	38	58	29	28		25	59	128		44
90,000 - 99,999	66	46			25	31	61	44	43		39	49	129		50
100,000 - 119,999	56	41	13	24	41	35	43	43	45	144	57	75	79	128	47
120,000 - 139,999	53	61	8	81	40	32	43	52	36		59	56	79	37	48
140,000 - 159,999	50	59	25	58	50	32	53	50	46	77	57	68	102	12	54
160,000 - 179,999	50	43	27	68	59	53	44	40	55	59	111	78	94	57	57
180,000 - 199,999	46	49	58	39	62	56	57	49	64	242	64	73	147	15	59
200,000 - 249,999	60	55	69	55	76	40	61	84	78	11	83	74	78		69
250,000 - 299,999	58	40	56	62	77	34	64	55	93	256	85	73	85	40	71
300,000 - 399,999	40	60	66	76	79		60	91	65	229	55	90	123		72
400,000 - 499,999	64	55	51	61	59		113	334	103			83	18		64
500,000 - 749,999	69	106	61	109	89		74		96	39	57	235			79
750,000 - 999,999	53	99	81	52	88		159		29						79
1,000,000 +	192		116	66	175							230			133
ALL Price Ranges	54	52	65	64	68	38	54	50	59	161	62	73	95	52	61

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## 2014 TH Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	46	32				6	95						55		48
30,000 - 39,999	96					17	39		4				149		75
40,000 - 49,999	88	64		47		47	32	98	40				281		74
50,000 - 59,999	43	84		24		47	40	5	46			122	139		58
60,000 - 69,999	49	89	120	29		17	6	38	83			61	112		70
70,000 - 79,999	49	77	23	77	22	3	44	54	42				48		50
80,000 - 89,999	59	31	27	29	14	42	32	33	42			155	64		49
90,000 - 99,999	68	39	23	58	76	12	44		63			167	126		61
100,000 - 119,999	52	48	77	59	81	14	3	66	41			111	76		63
120,000 - 139,999	53	32	65	60	67		182		54			70	73		60
140,000 - 159,999	31	73	82	37	60		9		12			116	104		66
160,000 - 179,999	39	32	65	38	72				54			86	107		66
180,000 - 199,999	48		42	122	81	134			37			91	220		77
200,000 - 249,999	192		52	73	87				6			16	35		73
250,000 - 299,999			76	11	72				47				77		73
300,000 - 399,999	8		67		45								2		60
400,000 - 499,999			53												53
500,000 - 749,999			19												19
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges	54	49	62	55	73	31	39	50	48			105	90		64

## 2014 CND Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	155	124		72	43	103		9	80				141		107
30,000 - 39,999	73	91		40	55			10	39				75		62
40,000 - 49,999	66	76		58	53			14	47				159		84
50,000 - 59,999	128	37	44	32	54				64				69		66
60,000 - 69,999	99	51	61	77	53				40				47		68
70,000 - 79,999	95	63	27	11	271				94						69
80,000 - 89,999	68	26	28	12	38				66						46
90,000 - 99,999	35		72	5	130				54						63
100,000 - 119,999	37		60		135				44				139		61
120,000 - 139,999	64	34	59		40										57
140,000 - 159,999	21		49		147										56
160,000 - 179,999	11		54		85										56
180,000 - 199,999	66		65		71										66
200,000 - 249,999	52		21												44
250,000 - 299,999	83		238		0										110
300,000 - 399,999			88												88
400,000 - 499,999															
500,000 - 749,999															
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges	81	75	57	50	76	103		11	55				102		69

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## 2014 MH Avg. DOM by Price and Area

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	4				6		16	133	12		106		21		82
30,000 - 39,999					208			189	104		66			3	148
40,000 - 49,999					107			169	32				80	7	123
50,000 - 59,999					94			130	37			21		95	111
60,000 - 69,999					213			132							152
70,000 - 79,999					30			142	122						106
80,000 - 89,999					181			25							51
90,000 - 99,999					49								13		31
100,000 - 119,999					34										34
120,000 - 139,999								29				6			13
140,000 - 159,999								69							69
160,000 - 179,999															
180,000 - 199,999															
200,000 - 249,999															
250,000 - 299,999															
300,000 - 399,999															
400,000 - 499,999															
500,000 - 749,999															
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges	4				120		16	135	66		90	11	48	28	111

## 2014 MSFR Avg. DOM by Price and Area

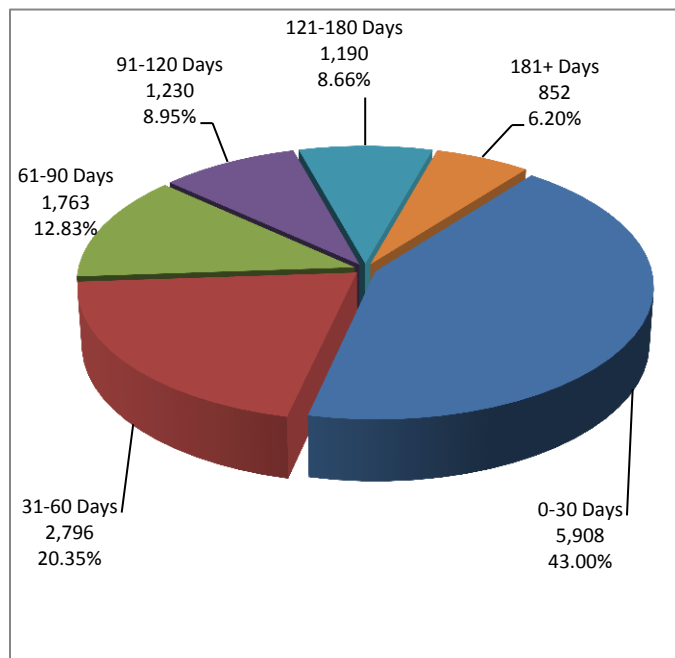
	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under					63	14	13	44	10		50		42	97	47
30,000 - 39,999	24				79	44	107	42	127		112	48	71	61	73
40,000 - 49,999	39				54	64	47	52	39		17	38	100	55	52
50,000 - 59,999	36				67	43	57	62	68		52	108	43	73	62
60,000 - 69,999	22				58	51	23	87	39		103	52	44	85	71
70,000 - 79,999					53	16	42	68	46		33	53	77	143	62
80,000 - 89,999	147				65	23	61	50	27		45	26	138	74	60
90,000 - 99,999	47				66	26	0	285	65		47	130	97	51	101
100,000 - 119,999	49				32	78	28	261			27	102	39	75	88
120,000 - 139,999					132		78	124			58	58	10	192	104
140,000 - 159,999					25		69	52	172		56	21		77	48
160,000 - 179,999					35		14				12	25	185	302	77
180,000 - 199,999					26						94				60
200,000 - 249,999															
250,000 - 299,999					20						0				10
300,000 - 399,999					125										125
400,000 - 499,999															
500,000 - 749,999															
750,000 - 999,999															
1,000,000 +															
ALL Price Ranges	52				63	35	48	96	59		58	73	67	90	70

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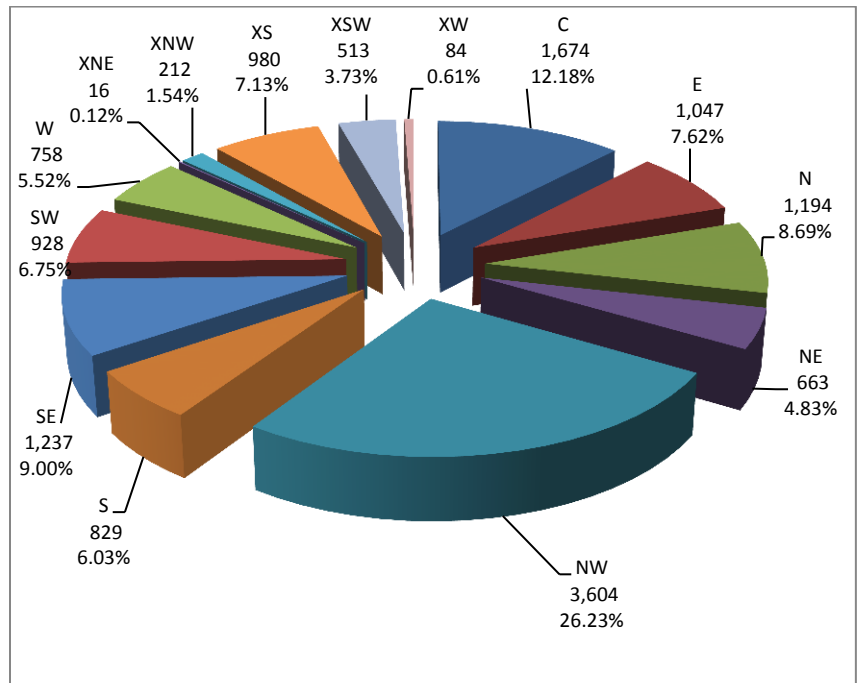
**All RESIDENTIAL Avg. % - SP/LP**

	SFR	TH	CND	MH	MSFR
<b>C</b>	<b>96.46</b>	<b>96.19</b>	<b>95.17</b>	<b>107.69</b>	<b>96.93</b>
<b>E</b>	<b>97.73</b>	<b>97.04</b>	<b>97.36</b>		
<b>N</b>	<b>95.3</b>	<b>96.24</b>	<b>96.32</b>		
<b>NE</b>	<b>96.74</b>	<b>96.69</b>	<b>94.89</b>		
<b>NW</b>	<b>97.1</b>	<b>96.43</b>	<b>96.65</b>	<b>89.97</b>	<b>95.28</b>
<b>S</b>	<b>98.05</b>	<b>96.66</b>	<b>63.22</b>		<b>96.86</b>
<b>SE</b>	<b>97.97</b>	<b>99.21</b>		<b>100</b>	<b>95.83</b>
<b>SW</b>	<b>98.52</b>	<b>98.02</b>	<b>94.72</b>	<b>90.47</b>	<b>94.48</b>
<b>W</b>	<b>96.88</b>	<b>96.27</b>	<b>93.39</b>	<b>88.09</b>	<b>97.08</b>
<b>XNE</b>	<b>91.5</b>				
<b>XNW</b>	<b>97.74</b>			<b>82.39</b>	<b>95.02</b>
<b>XS</b>	<b>97.56</b>	<b>95.94</b>		<b>100.37</b>	<b>94.87</b>
<b>XSW</b>	<b>96.14</b>	<b>95.23</b>	<b>94.2</b>	<b>90.83</b>	<b>95.65</b>
<b>XW</b>	<b>95.3</b>			<b>100.38</b>	<b>94.59</b>
<b>All Areas</b>	<b>96.93</b>	<b>96.33</b>	<b>95.81</b>	<b>90.87</b>	<b>95.22</b>

**All RESIDENTIAL - Days on Market**



**Total Listings by Area**



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### All RESIDENTIAL – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	1,174	1,805	588	167	3,734
E	335	1,010	526	70	1,941
N	795	998	936	353	3,082
NE	266	572	535	157	1,530
NW	1,748	3,357	2,251	478	7,834
S	210	788	363	41	1,402
SE	194	1,263	890	110	2,457
SW	406	834	516	88	1,844
W	272	816	370	55	1,513
XNE	43	24	2	-	69
XNW	36	228	135	30	429
XS	460	828	725	148	-
XSW	802	314	85	19	1,220
XW	37	121	47	11	216
Total	6,778	12,958	7,969	1,727	29,432

### All SFR – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	656	1,602	585	164	3,007
E	50	913	518	70	1,551
N	114	743	926	353	2,136
NE	46	506	527	157	1,236
NW	1,119	3,086	2,215	476	6,896
S	172	693	342	39	1,246
SE	144	1,170	850	106	2,270
SW	93	647	481	83	1,304
W	107	718	356	55	1,236
XNE	43	23	2	-	68
XNW	12	107	82	21	222
XS	363	777	691	148	-
XSW	312	203	59	14	588
XW	10	18	20	-	48
Total	3,241	11,206	7,654	1,686	23,787

### All TH – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	222	110	2	1	335
E	142	81	8	-	231
N	303	197	10	-	510
NE	122	63	8	-	193
NW	417	83	2	-	502
S	34	23	2	1	60
SE	46	38	1	-	85
SW	35	5	1	-	41
W	86	44	1	-	131
XNE	-	-	-	-	-
XNW	-	-	-	-	-
XS	87	5	1	-	-
XSW	356	17	1	-	374
XW	-	-	-	-	-
Total	1,850	666	37	2	2,555

### All CND – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	290	84	1	-	375
E	143	16	-	-	159
N	378	58	-	-	436
NE	98	3	-	-	101
NW	126	25	3	-	154
S	-	3	-	-	3
SE	1	-	-	-	1
SW	2	4	-	-	6
W	48	11	-	-	59
XNE	-	-	-	-	-
XNW	-	-	-	-	-
XS	5	-	-	-	-
XSW	87	1	-	-	88
XW	-	-	-	-	-
Total	1,178	205	4	-	1,387

### All MH – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	5	-	-	-	5
E	-	-	-	-	-
N	-	-	-	-	-
NE	-	-	-	-	-
NW	44	15	1	-	60
S	-	2	-	-	2
SE	-	1	1	-	2
SW	149	38	5	-	192
W	16	10	2	-	28
XNE	-	-	-	-	-
XNW	7	4	1	1	13
XS	-	2	2	-	-
XSW	9	10	1	-	20
XW	9	5	-	-	14
Total	239	87	13	1	340

### All MSFR – Total Listings

	0-2 BR	3 BR	4 BR	5+ BR	ALL BR
C	1	9	-	2	12
E	-	-	-	-	-
N	-	-	-	-	-
NE	-	-	-	-	-
NW	42	148	30	2	222
S	4	67	19	1	91
SE	3	54	38	4	99
SW	127	140	29	5	301
W	15	33	11	-	59
XNE	-	1	-	-	1
XNW	17	117	52	8	194
XS	5	44	31	-	-
XSW	38	83	24	5	150
XW	18	98	27	11	154
Total	270	794	261	38	1,363

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## 2014 All RESIDENTIAL – Total Listings by Price and Area (1/1/14- 12/31/14)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	55	26	2	27	26	21	2	12	11	-	12	0	19	11	224
30,000 - 39,999	53	30	-	19	27	48	16	39	38	-	16	0	40	12	338
40,000 - 49,999	52	27	-	16	24	69	17	65	40	-	20	5	51	22	408
50,000 - 59,999	76	35	4	21	35	84	21	80	44	-	22	7	59	20	508
60,000 - 69,999	81	35	6	22	35	82	32	91	43	-	27	13	51	16	534
70,000 - 79,999	137	41	13	8	41	119	49	99	65	2	40	13	55	15	697
80,000 - 89,999	154	53	20	4	48	99	51	106	42	-	23	16	53	11	680
90,000 - 99,999	177	87	41	7	67	115	78	82	55	2	30	41	68	13	863
100,000 - 119,999	360	173	75	31	185	232	159	241	128	-	47	103	138	17	1889
120,000 - 139,999	451	296	114	30	390	207	327	330	127	1	44	223	137	23	2700
140,000 - 159,999	393	307	136	49	597	133	293	236	122	3	31	285	142	15	2742
160,000 - 179,999	304	263	122	73	790	72	251	151	119	1	32	308	100	15	2601
180,000 - 199,999	242	195	85	82	666	50	234	114	77	2	31	225	60	4	2067
200,000 - 249,999	433	172	176	268	1,474	53	415	120	109	5	16	421	97	6	3765
250,000 - 299,999	305	85	309	225	1,134	10	198	36	123	6	15	255	61	7	2769
300,000 - 399,999	244	54	536	225	1,088	6	171	29	158	18	17	162	63	3	2774
400,000 - 499,999	114	26	393	127	450	2	62	11	88	6	4	54	17	3	1357
500,000 - 749,999	76	25	507	144	457	-	65	2	85	20	1	24	7	3	1416
750,000 - 999,999	19	9	255	98	138	-	9	-	23	3	1	4	1	0	560
1,000,000 +	8	2	288	54	162	-	7	-	16	-	0	2	1	0	540
All Price Ranges	3,734	1,941	3,082	1,530	7,834	1,402	2,457	1,844	1,513	69	429	2,161	1,220	216	29,432

## 2014 All SFR – Total Listings by Price and Area (1/1/14- 12/31/14)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	1	1	2	-	1	12	1	1	3	-	-	-	1	1	24
30,000 - 39,999	13	-	-	-	1	33	-	3	5	-	1	-	3	3	62
40,000 - 49,999	15	1	-	-	2	48	3	-	16	-	2	1	1	-	89
50,000 - 59,999	32	2	-	-	1	63	4	14	13	-	-	-	5	-	134
60,000 - 69,999	51	4	-	-	3	62	11	28	24	-	2	4	5	-	194
70,000 - 79,999	95	12	-	-	11	102	26	34	31	2	7	7	2	1	330
80,000 - 89,999	104	27	-	1	13	84	26	48	21	-	8	6	6	1	345
90,000 - 99,999	133	55	-	-	21	91	57	54	30	2	12	26	12	3	496
100,000 - 119,999	274	110	1	4	101	227	144	183	78	-	30	66	56	3	1,277
120,000 - 139,999	369	240	3	8	290	205	314	281	114	1	34	189	71	5	2,124
140,000 - 159,999	317	277	7	18	499	133	284	211	118	3	23	259	93	7	2,249
160,000 - 179,999	267	257	14	51	696	68	245	143	118	1	26	284	72	7	2,249
180,000 - 199,999	209	192	9	68	579	50	233	112	74	2	29	219	46	1	1,823
200,000 - 249,999	399	172	75	226	1,343	50	412	117	105	5	14	417	83	4	3,422
250,000 - 299,999	284	85	204	213	1,068	10	198	33	117	6	13	255	48	3	2,537
300,000 - 399,999	231	54	453	225	1,062	6	170	29	157	17	16	162	58	3	2,643
400,000 - 499,999	111	26	343	126	448	2	61	11	88	6	3	54	17	3	1,299
500,000 - 749,999	76	25	485	144	457	-	65	2	85	20	1	24	7	3	1,394
750,000 - 999,999	18	9	252	98	138	-	9	-	23	3	1	4	1	-	556
1,000,000 +	8	2	288	54	162	-	7	-	16	-	-	2	1	-	540
ALL Price Ranges	3,007	1,551	2,136	1,236	6,896	1,246	2,270	1,304	1,236	68	222	1,979	588	48	23,787

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## 2014 All TH – Total Listings by Price and Area (1/1/14- 12/31/14)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	4	-	-	-	-	1	-	-	-	-	-	-	-	-	5
30,000 - 39,999	6	3	-	-	-	7	4	-	3	-	-	-	7	-	30
40,000 - 49,999	8	3	-	2	-	11	6	1	4	-	-	-	7	-	42
50,000 - 59,999	14	1	-	6	-	6	10	2	6	-	-	2	7	-	54
60,000 - 69,999	9	9	-	11	-	10	7	4	11	-	-	4	16	-	81
70,000 - 79,999	16	11	-	2	4	4	10	8	17	-	-	1	32	-	105
80,000 - 89,999	24	18	4	1	3	4	16	8	14	-	-	5	27	-	124
90,000 - 99,999	22	31	5	2	10	13	17	6	16	-	-	4	41	-	167
100,000 - 119,999	59	61	13	27	33	2	8	10	32	-	-	24	70	-	339
120,000 - 139,999	62	55	32	21	51	-	6	2	10	-	-	18	59	-	316
140,000 - 159,999	45	30	40	30	59	-	1	-	3	-	-	13	43	-	264
160,000 - 179,999	27	6	45	22	68	-	-	-	1	-	-	17	23	-	209
180,000 - 199,999	17	3	42	14	71	-	-	-	3	-	-	4	13	-	167
200,000 - 249,999	13	-	81	42	117	2	-	-	4	-	-	1	12	-	272
250,000 - 299,999	3	-	91	12	61	-	-	-	6	-	-	-	13	-	186
300,000 - 399,999	3	-	82	-	25	-	-	-	1	-	-	-	4	-	115
400,000 - 499,999	3	-	50	1	-	-	-	-	-	-	-	-	-	-	54
500,000 - 749,999	-	-	22	-	-	-	-	-	-	-	-	-	-	-	22
750,000 - 999,999	-	-	3	-	-	-	-	-	-	-	-	-	-	-	3
1,000,000 +	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ALL Price Ranges	335	231	510	193	502	60	85	41	131	-	-	93	374	-	2,555

## 2014 All CND – Total Listings by Price and Area (1/1/14- 12/31/14)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	48	25	-	27	16	3	-	-	6	-	-	-	-	-	125
30,000 - 39,999	32	27	-	19	9	-	1	4	13	-	-	-	12	-	117
40,000 - 49,999	27	23	-	14	6	-	-	2	9	-	-	1	26	-	108
50,000 - 59,999	29	32	4	15	5	-	-	-	4	-	-	-	31	-	120
60,000 - 69,999	18	22	6	11	7	-	-	-	2	-	-	-	10	-	76
70,000 - 79,999	23	18	13	6	2	-	-	-	3	-	-	-	1	-	66
80,000 - 89,999	26	8	16	2	10	-	-	-	2	-	-	-	2	-	66
90,000 - 99,999	19	1	36	5	3	-	-	-	4	-	-	-	2	-	70
100,000 - 119,999	26	2	61	-	14	-	-	-	15	-	-	2	1	-	121
120,000 - 139,999	20	1	79	1	18	-	-	-	1	-	-	2	2	-	124
140,000 - 159,999	31	-	89	1	21	-	-	-	-	-	-	-	-	-	142
160,000 - 179,999	10	-	63	-	17	-	-	-	-	-	-	-	1	-	91
180,000 - 199,999	16	-	34	-	11	-	-	-	-	-	-	-	-	-	61
200,000 - 249,999	21	-	20	-	11	-	-	-	-	-	-	-	-	-	52
250,000 - 299,999	18	-	14	-	4	-	-	-	-	-	-	-	-	-	36
300,000 - 399,999	10	-	1	-	-	-	-	-	-	-	-	-	-	-	11
400,000 - 499,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
500,000 - 749,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
750,000 - 999,999	1	-	-	-	-	-	-	-	-	-	-	-	-	-	1
1,000,000 +	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ALL Price Ranges	375	159	436	101	154	3	1	6	59	-	-	5	88	-	1,387

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## 2014 All MH – Total Listings by Price and Area (1/1/14- 12/31/14)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	2	-	-	-	1	-	1	6	1	-	7	-	2	2	22
30,000 - 39,999	1	-	-	-	3	-	-	15	11	-	1	-	5	-	36
40,000 - 49,999	1	-	-	-	9	-	-	42	4	-	3	-	4	4	67
50,000 - 59,999	-	-	-	-	16	-	-	36	3	-	-	1	2	3	61
60,000 - 69,999	1	-	-	-	11	1	1	33	2	-	1	-	1	1	52
70,000 - 79,999	-	-	-	-	5	-	-	23	3	-	-	1	1	-	33
80,000 - 89,999	-	-	-	-	5	1	-	22	3	-	-	-	3	-	34
90,000 - 99,999	-	-	-	-	4	-	-	6	-	-	1	-	1	-	12
100,000 - 119,999	-	-	-	-	5	-	-	4	-	-	-	-	1	-	10
120,000 - 139,999	-	-	-	-	1	-	-	-	1	-	-	2	-	2	6
140,000 - 159,999	-	-	-	-	-	-	-	2	-	-	-	-	-	1	3
160,000 - 179,999	-	-	-	-	-	-	-	1	-	-	-	-	-	-	1
180,000 - 199,999	-	-	-	-	-	-	-	1	-	-	-	-	-	-	1
200,000 - 249,999	-	-	-	-	-	-	-	1	-	-	-	-	-	1	2
250,000 - 299,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
300,000 - 399,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
400,000 - 499,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
500,000 - 749,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
750,000 - 999,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,000,000 +	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ALL Price Ranges	5	-	-	-	60	2	2	192	28	-	13	4	20	14	340

## 2014 All MSFR – Total Listings by Price and Area (1/1/14- 12/31/14)

	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	-	-	-	-	8	5	-	5	1	-	5	-	16	8	48
30,000 - 39,999	1	-	-	-	14	8	11	17	6	-	14	-	13	9	93
40,000 - 49,999	1	-	-	-	7	10	8	20	7	-	15	3	13	18	102
50,000 - 59,999	1	-	-	-	13	15	7	28	18	-	22	4	14	17	139
60,000 - 69,999	2	-	-	-	14	9	13	26	4	-	24	5	19	15	131
70,000 - 79,999	3	-	-	-	19	13	13	34	11	-	33	4	19	14	163
80,000 - 89,999	-	-	-	-	17	10	9	28	2	-	15	5	15	10	111
90,000 - 99,999	3	-	-	-	29	11	4	16	5	-	17	11	12	10	118
100,000 - 119,999	1	-	-	-	32	3	7	44	3	-	17	11	10	14	142
120,000 - 139,999	-	-	-	-	30	2	7	47	1	-	10	12	5	16	130
140,000 - 159,999	-	-	-	-	18	-	8	23	1	-	8	13	6	7	84
160,000 - 179,999	-	-	-	-	9	4	6	7	-	-	6	7	4	8	51
180,000 - 199,999	-	-	-	-	5	-	1	1	-	-	2	2	1	3	15
200,000 - 249,999	-	-	-	-	3	1	3	2	-	-	2	3	2	1	17
250,000 - 299,999	-	-	-	-	1	-	-	3	-	-	2	-	-	4	10
300,000 - 399,999	-	-	-	-	1	-	1	-	-	1	1	-	1	-	5
400,000 - 499,999	-	-	-	-	2	-	1	-	-	-	1	-	-	-	4
500,000 - 749,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
750,000 - 999,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,000,000 +	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ALL Price Ranges	12	-	-	-	222	91	99	301	59	1	194	80	150	154	1,363

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**2014 All RESIDENTIAL – Expired Listings**

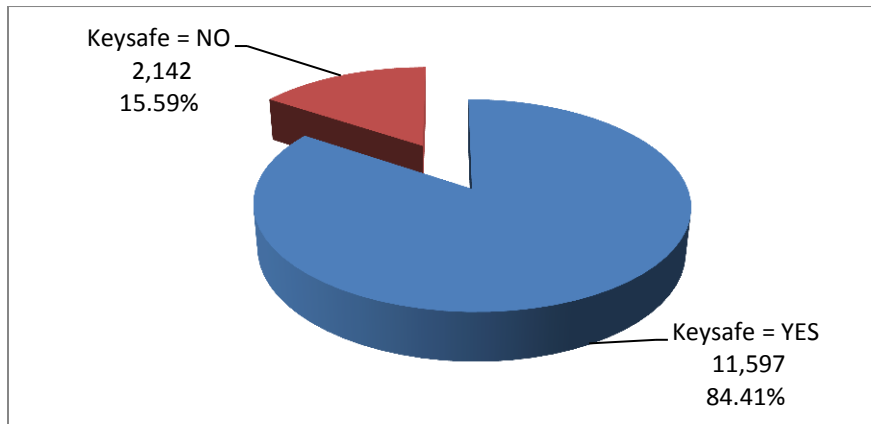
	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	13	6	-	7	3	2	-	1	-	-	2	-	1	1	36
30,000 - 39,999	10	8	-	-	4	4	1	3	1	-	1	-	5	2	39
40,000 - 49,999	14	2	-	-	-	8	-	4	5	-	1	-	13	2	49
50,000 - 59,999	7	1	1	1	5	10	-	15	6	-	2	-	14	2	64
60,000 - 69,999	6	1	-	1	3	9	4	10	3	-	7	2	7	6	59
70,000 - 79,999	15	2	1	1	3	10	4	14	7	1	6	1	11	2	78
80,000 - 89,999	22	5	1	-	5	6	2	9	5	-	3	2	10	2	72
90,000 - 99,999	19	9	2	-	6	4	4	10	6	1	4	1	9	2	77
100,000 - 119,999	36	7	4	3	12	21	6	13	7	-	5	8	20	1	143
120,000 - 139,999	48	23	14	3	26	15	13	26	10	-	-	18	15	7	218
140,000 - 159,999	50	26	14	3	43	8	13	15	2	-	2	19	18	2	215
160,000 - 179,999	36	21	7	2	81	4	17	17	8	-	2	23	12	3	233
180,000 - 199,999	32	12	20	8	74	2	20	14	8	2	6	24	12	1	235
200,000 - 249,999	57	19	20	23	148	3	39	10	12	2	3	49	10	1	396
250,000 - 299,999	32	9	32	24	111	2	15	2	15	2	2	30	10	2	288
300,000 - 399,999	40	8	57	29	133	1	26	4	17	3	1	15	9	1	344
400,000 - 499,999	21	3	47	22	66	-	11	-	16	2	1	5	5	1	200
500,000 - 749,999	13	2	71	33	67	-	10	1	19	9	-	5	1	1	232
750,000 - 999,999	2	1	42	17	22	-	2	-	5	2	1	-	-	-	94
1,000,000 +	1	-	63	9	29	-	2	-	2	-	-	-	-	-	106
ALL Price Ranges	474	165	396	186	841	109	189	168	154	24	49	202	182	39	3,178

**2014 All RESIDENTIAL – Cancelled Listings**

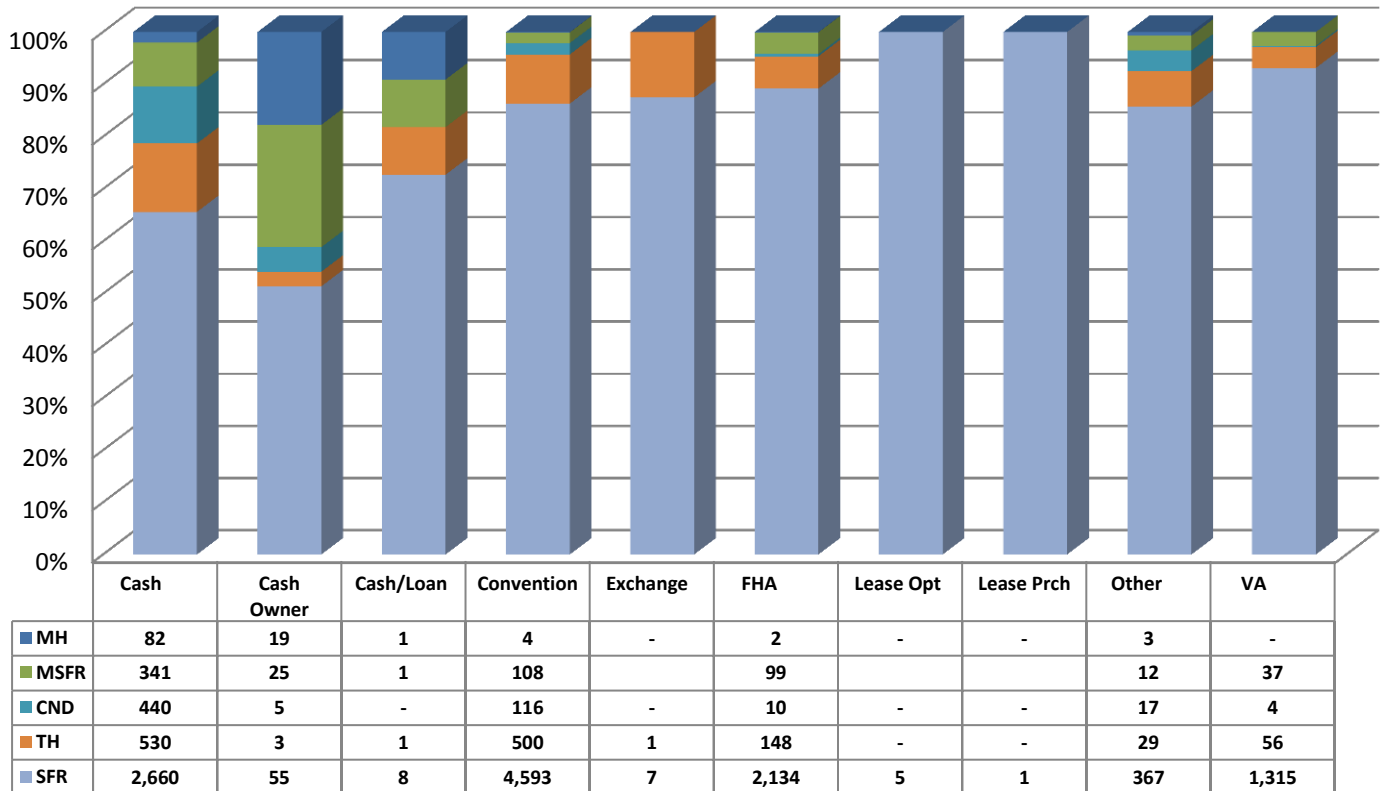
	C	E	N	NE	NW	S	SE	SW	W	XNE	XNW	XS	XSW	XW	ALL Areas
29,999 or under	9	1	2	8	7	1	1	2	1	-	1	-	1	1	35
30,000 - 39,999	1	3	-	4	5	5	2	3	5	-	3	-	3	1	35
40,000 - 49,999	4	4	-	3	1	10	2	5	4	-	4	-	10	2	49
50,000 - 59,999	12	9	-	3	4	10	2	7	4	-	2	-	8	6	67
60,000 - 69,999	7	6	2	1	5	11	2	8	2	-	4	-	11	1	60
70,000 - 79,999	17	4	2	1	7	25	3	10	5	-	5	1	6	1	87
80,000 - 89,999	21	6	2	-	12	15	5	16	5	-	2	3	9	2	98
90,000 - 99,999	27	11	12	-	9	14	13	16	6	-	6	6	11	1	132
100,000 - 119,999	63	27	9	6	21	29	18	34	13	-	7	7	13	3	250
120,000 - 139,999	92	35	23	3	50	19	48	42	21	-	4	34	22	3	396
140,000 - 159,999	74	48	21	6	80	15	36	40	21	1	2	48	19	3	414
160,000 - 179,999	48	43	22	11	103	9	44	31	21	-	5	67	14	-	418
180,000 - 199,999	60	34	13	9	98	7	44	19	9	-	4	44	7	-	348
200,000 - 249,999	84	29	30	49	242	2	81	32	13	-	2	74	11	-	649
250,000 - 299,999	79	19	61	37	220	5	38	6	25	-	5	33	7	1	536
300,000 - 399,999	65	8	107	51	190	2	44	4	33	3	8	31	17	-	563
400,000 - 499,999	35	4	99	23	98	2	12	6	20	1	1	9	-	1	311
500,000 - 749,999	25	10	128	36	95	-	15	-	20	-	-	3	1	-	333
750,000 - 999,999	10	4	69	28	31	-	1	-	6	-	-	1	1	-	151
1,000,000 +	3	1	69	18	44	-	2	-	9	-	-	-	1	-	147
ALL Price Ranges	736	306	671	297	1,322	181	413	281	243	5	65	361	172	26	5,079

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## 2014 Sold Properties Keysafe Analysis – All Residential



## 2014 All Residential Terms of Sale by Terms and Type



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