

**For Immediate
Release:**
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Tucson Association of REALTORS®

Multiple Listing Service

Monthly Statistics July 2013

Below are some highlights from the July Residential Sales Statistics:

- Total Sales Volume of \$249,372,650, has decreased 9.23% from June's number of \$274,731,163 but is an increase of 20.52% since July 2012.
- The Average Sales Price for July of \$197,444 is a 0.54% increase from June's \$196,376.
- Average List Price for July, \$203,333, is an increase of 0.39% from June's \$202,547, and an increase of 7.96% from July 2012's Average List Price of \$188,333.
- Total Under Contract, 2,226, is down this month, resulting in a 4.95% decrease from 2,342 in June.
- Total Unit Sales decreased this month to 1,263 from June's number of 1,399.
- The Median Sales Price of \$159,900 for July is a 0.06% decrease from June's \$160,000.
- New Listings decreased 1.54% from 1,748 in June to 1,721 in July.
- Total Active Listings for July are 3,933, which is a decrease of 0.51% from June's 3,953.
- Average Days on Market decreased to 50 for July from 53 in June.
- Conventional loan sales accounted for 40% of the sales, continuing to exceed Cash sales of 29%.

Sue Cartun
2012-2013 TARMLS President



Lifestyle Opportunities:
No matter what area or type of home you are interested in, you have a variety of options.

Financial:
Multiple financing opportunities are available

Talk to a REALTOR®!
With the complexity of a real estate transaction, you need a REALTOR®.



The Tucson Multiple Listing Service, Inc. is a wholly owned subsidiary of the Tucson Association of REALTORS®, dedicated to providing a reliable real estate database for members and the public. The Association represents the interests of 5,400 professionals in the real estate industry, and is affiliated with the National Association of REALTORS®. REALTOR® is a registered collective membership mark which may only be used by professionals who are members and subscribe to its strict code of ethics.

July 2013 Recap by Month and Year - % of Change

Total Sales Volume

	<u>2013</u>	<u>2012</u>	<u>Annual % Change</u>
July	\$249,372,650	\$206,909,439	20.52%
June	\$274,731,163	\$221,812,678	23.86%
Month % Change	-9.23%	-6.72%	

Average Sales Price

	<u>2013</u>	<u>2012</u>	<u>Annual % Change</u>
July	\$197,444	\$181,978	8.50%
June	\$196,376	\$174,793	12.35%
Month % Change	0.54%	4.11%	

Average List Price

	<u>2013</u>	<u>2012</u>	<u>Annual % Change</u>
July	\$203,333	\$188,333	7.96%
June	\$202,547	\$180,851	12.00%
Month % Change	0.39%	4.14%	

Total Under Contract

	<u>2013</u>	<u>2012</u>	<u>Annual % Change</u>
July	2,226	2,595	-14.22%
June	2,342	2,666	-12.15%
Month % Change	-4.95%	-2.66%	

Total Unit Sales

	<u>2013</u>	<u>2012</u>	<u>Annual % Change</u>
July	1,263	1,137	11.08%
June	1,399	1,269	10.24%
Month % Change	-9.72%	-10.40%	

Median Sales Price

	<u>2013</u>	<u>2012</u>	<u>Annual % Change</u>
July	\$159,900	\$140,000	14.21%
June	\$160,000	\$140,000	14.29%
Month % Change	-0.06%	0.00%	

New Listings

	<u>2013</u>	<u>2012</u>	<u>Annual % Change</u>
July	1,721	1,598	7.70%
June	1,748	1,537	13.73%
Month % Change	-1.54%	3.97%	

Active Listings

	<u>2013</u>	<u>2012</u>	<u>Annual % Change</u>
July	3,933	3,477	13.11%
June	3,953	3,474	13.79%
Month % Change	-0.51%	0.09%	

July 2013 - Active and Sold by Zip Code

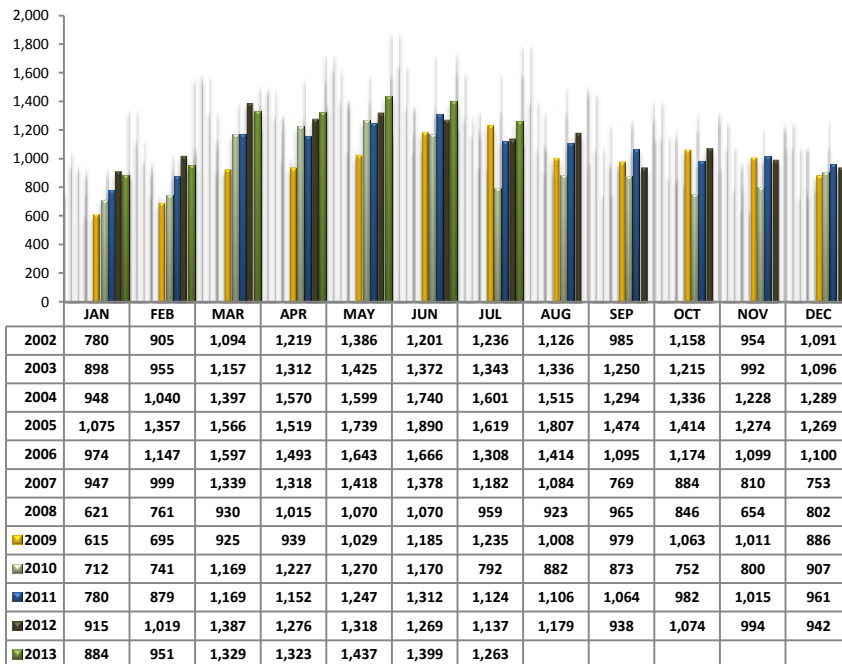
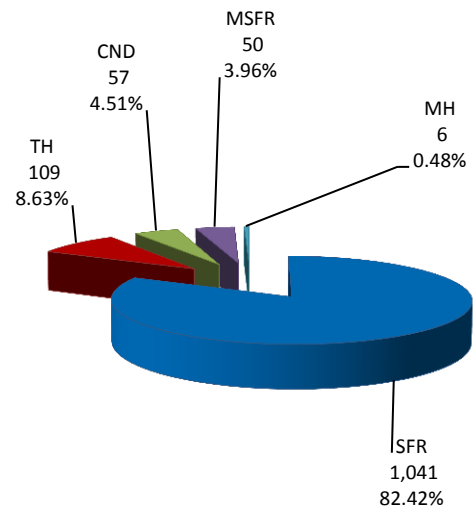
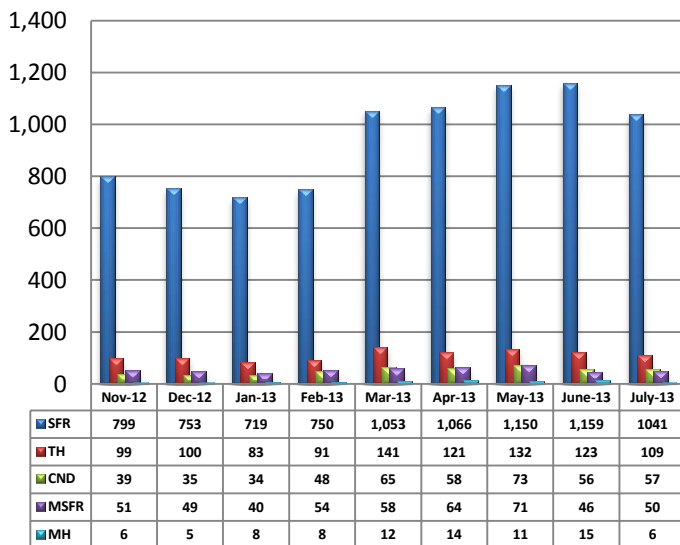
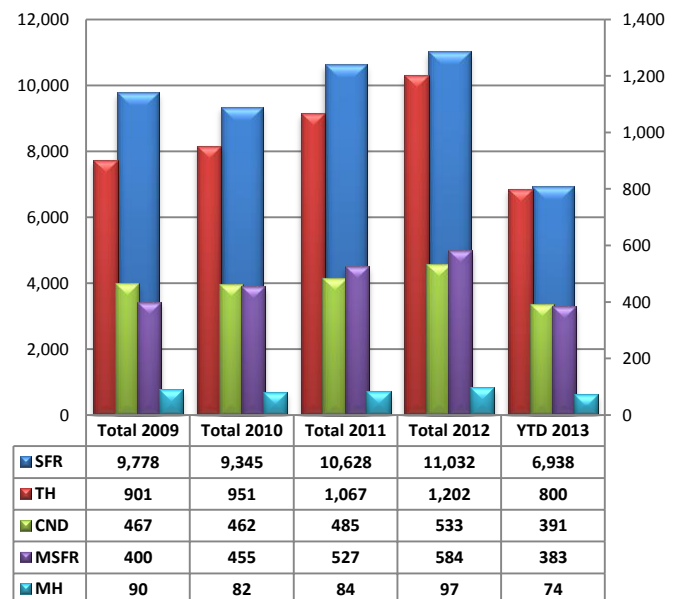
Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%
85145	8	6	75.00%	85645	2	1	50.00%	85714	16	4	25.00%	85742	114	55	48.25%
85321	1	0	0.00%	85648	2	0	0.00%	85715	84	36	42.86%	85743	160	62	38.75%
85601	3	0	0.00%	85653	72	24	33.33%	85716	118	33	27.97%	85745	130	43	33.08%
85602	8	0	0.00%	85658	153	20	13.07%	85718	200	53	26.50%	85746	49	34	69.39%
85611	1	0	0.00%	85701	22	8	36.36%	85719	87	33	37.93%	85747	66	40	60.61%
85614	222	32	14.41%	85704	120	51	42.50%	85730	95	52	54.74%	85748	61	29	47.54%
85616	0	0	0.00%	85705	63	28	44.44%	85734	0	0	0.00%	85749	130	13	10.00%
85619	26	3	11.54%	85706	50	35	70.00%	85735	61	11	18.03%	85750	219	69	31.51%
85622	59	5	8.47%	85710	154	61	39.61%	85736	44	4	9.09%	85755	139	31	22.30%
85623	7	1	14.29%	85711	104	43	41.35%	85737	173	34	19.65%	85756	36	38	105.56%
85629	133	43	32.33%	85712	73	34	46.58%	85739	200	32	16.00%	85757	66	36	54.55%
85641	147	66	44.90%	85713	173	32	18.50%	85741	80	28	35.00%				

NOTE:

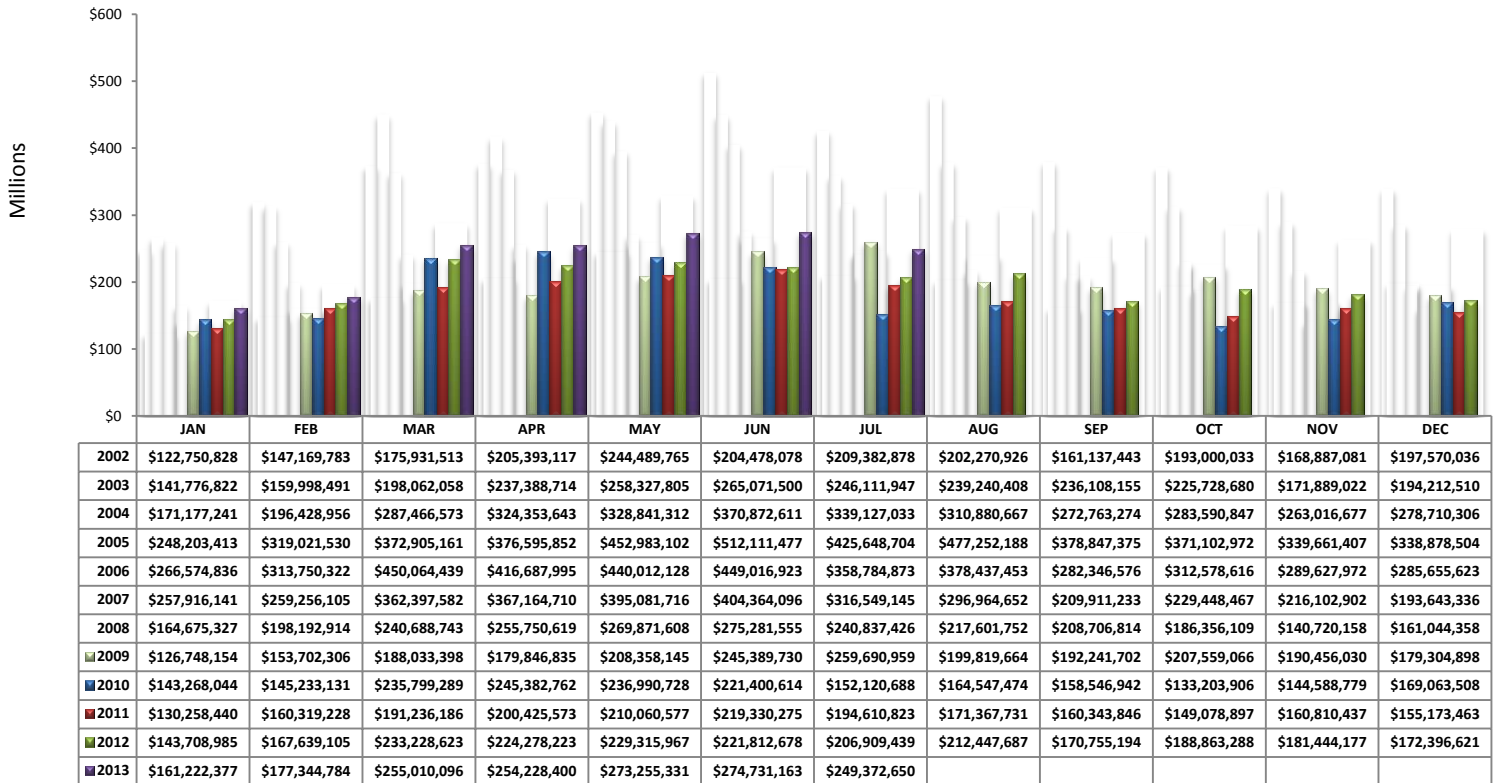
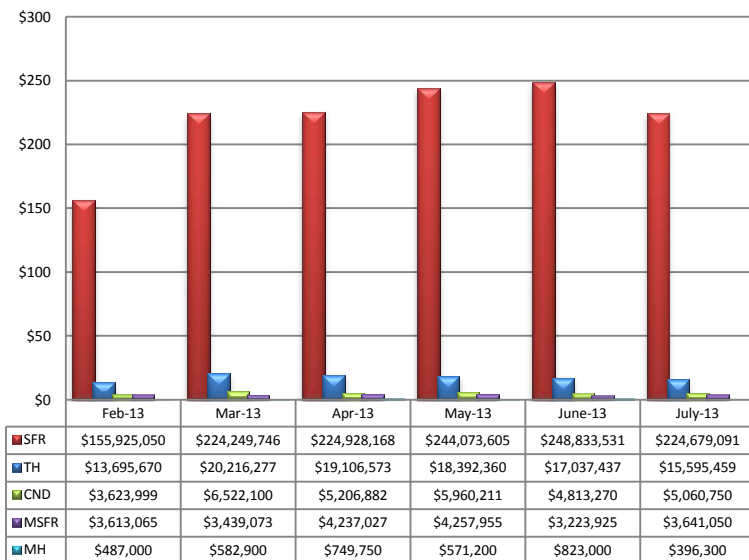
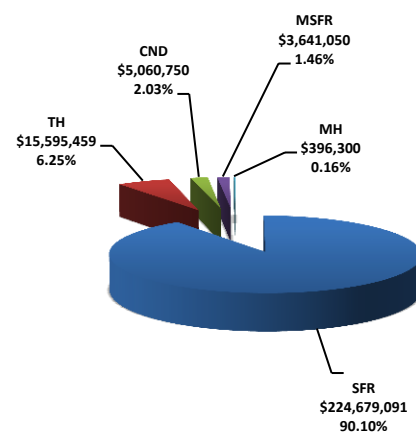
85654- 1 active listing, 85717- 1 active listing

Types of Financing	Totals
FHA	235
VA	114
Other	39
Cash	367
Convention	501
Cash/Loan	0
Carryback	7

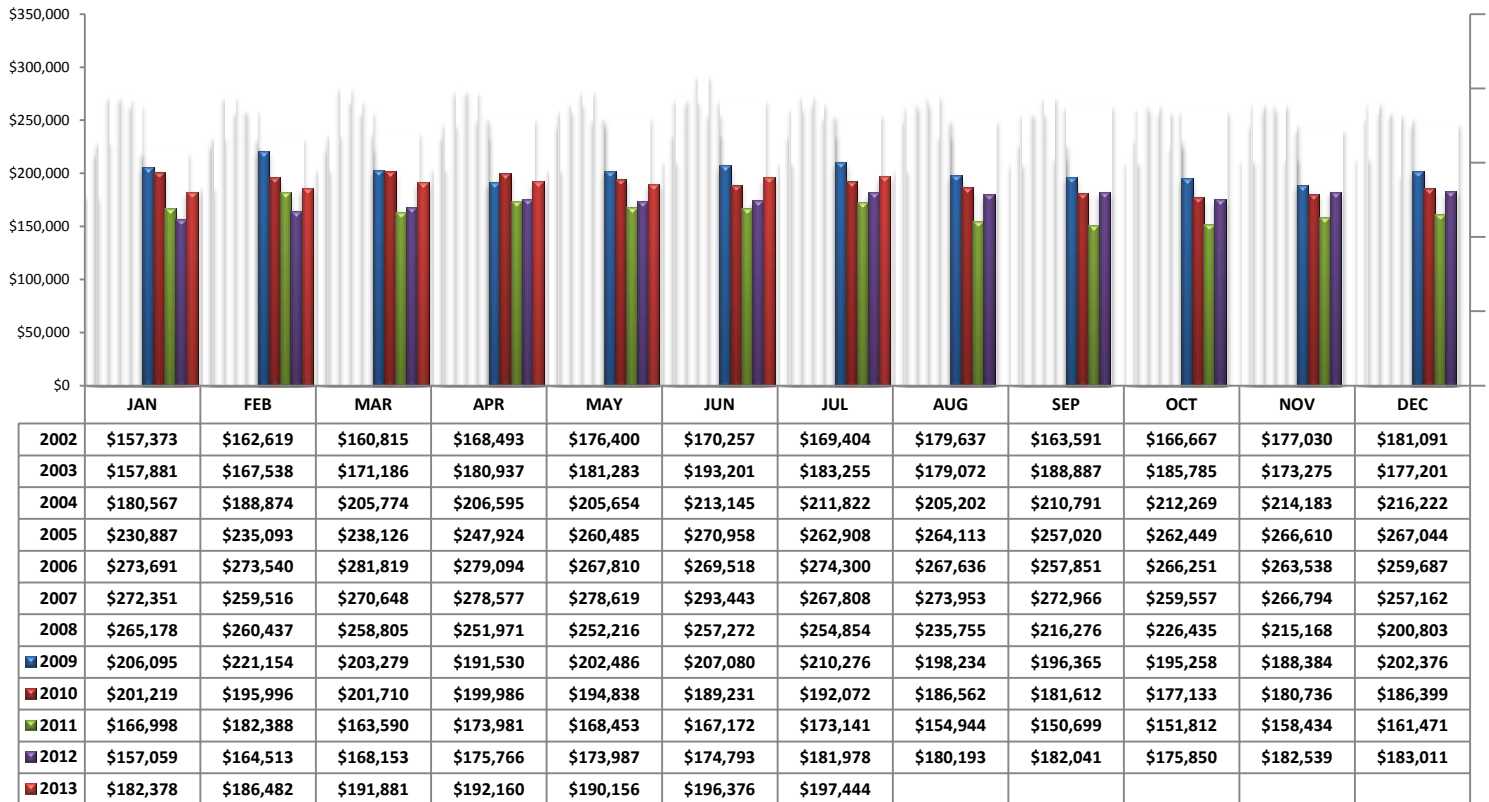
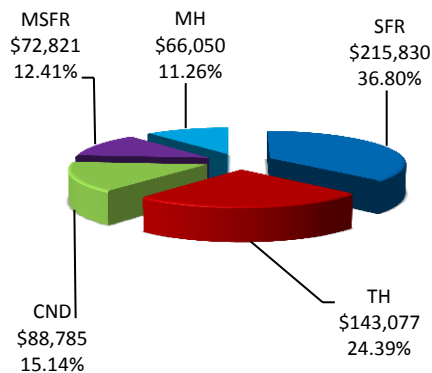
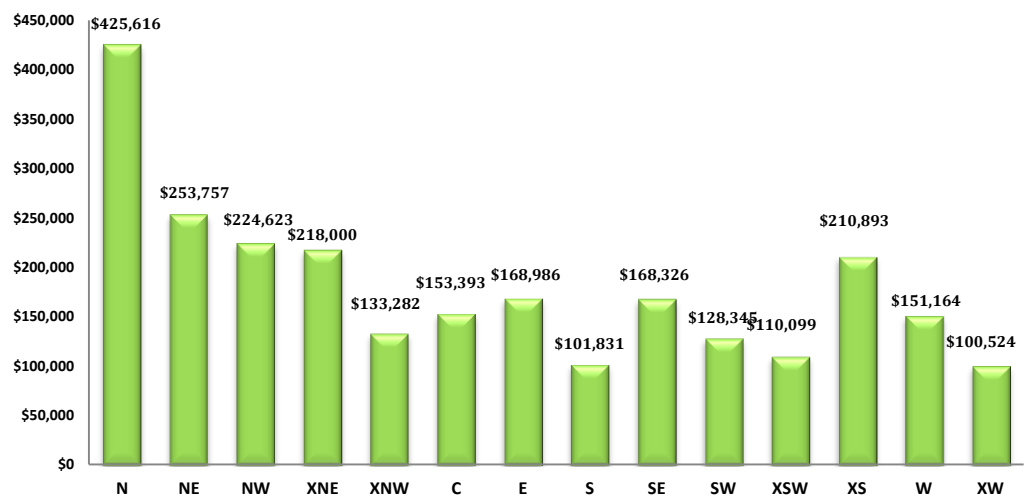
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Total Unit Sales – July2013**Unit Sales – Breakdown by Type****Total Unit Sales By Type - Monthly Comparison****YTD Annual Comparison – Breakdown by Type**

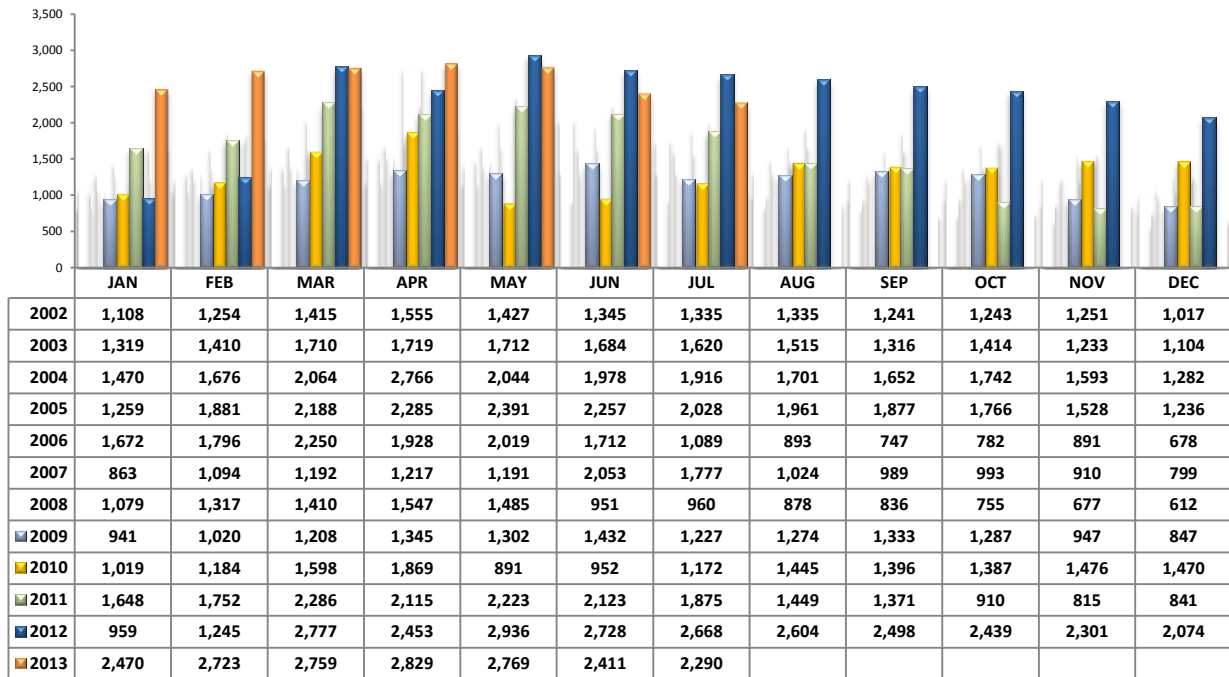
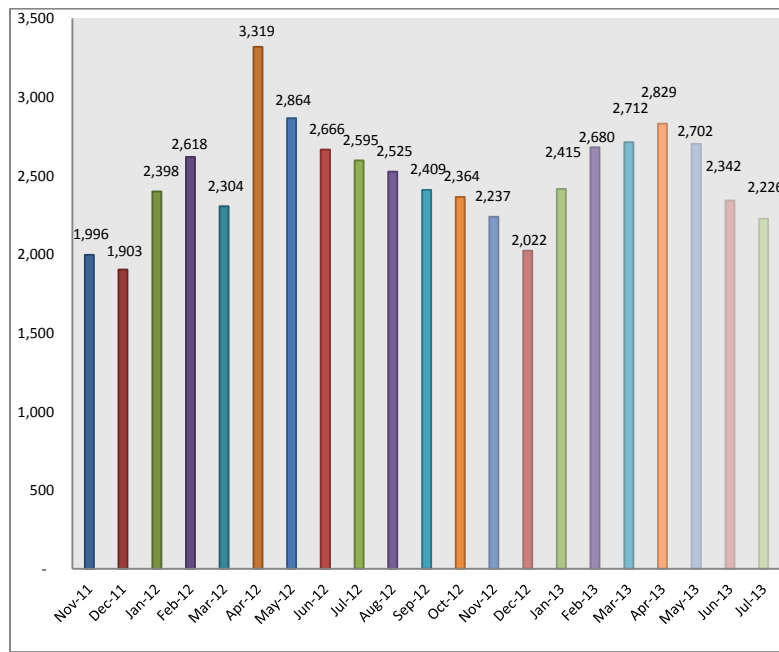
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Total Sales Volume - July2013**Total Sales Volume By Type - Monthly Comparison****Monthly Volume by Type**

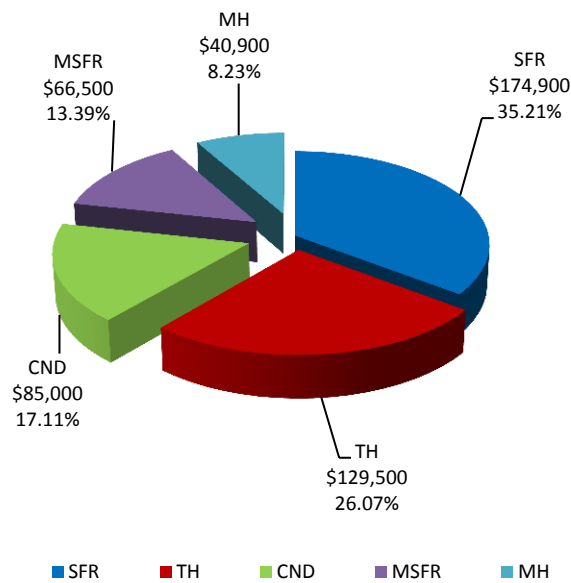
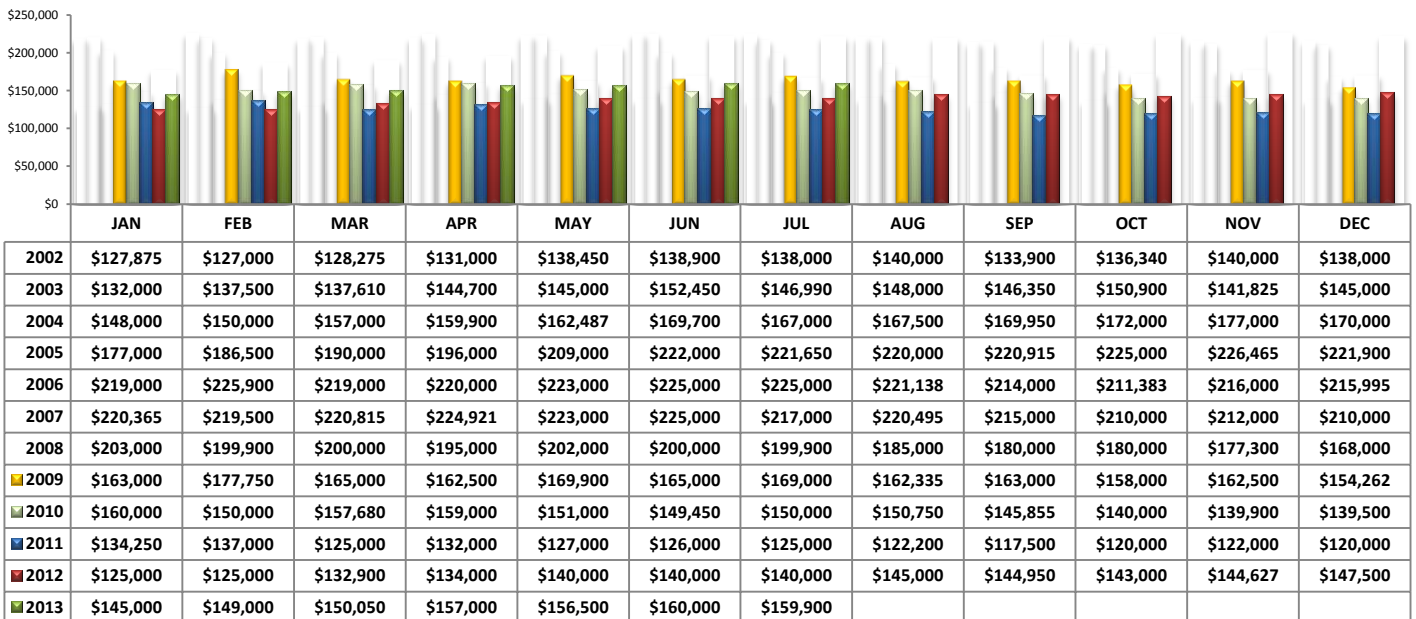
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Average Sales Price – July2013**Average Sales Price by Type – July2013****Average "Listing" Price per Area – July2013**

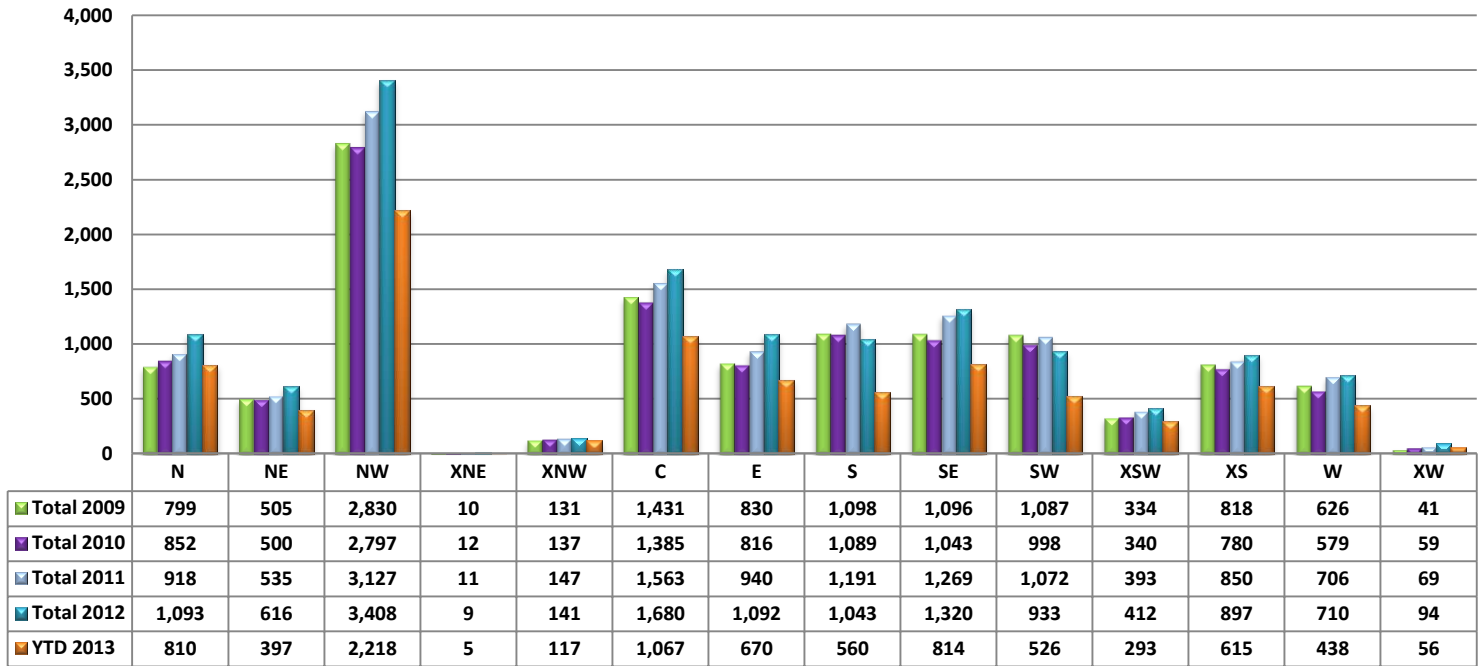
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Newly Under Contract During The Month**Total Listings Still Under Contract At The End of The Month**

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Median Sale Price – by Type**Median Sale Price – July2013**

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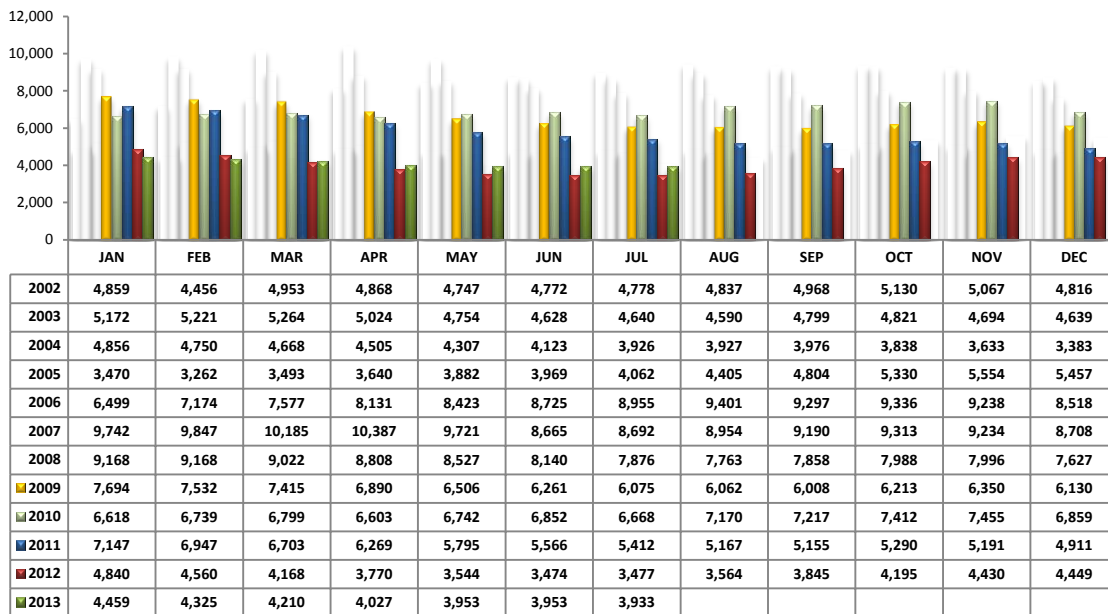
Number of Sold Listings by Area - Annual Comparison**Average \$ Sold per Area by # of Bedrooms**

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
N	\$180,813	\$352,515	\$557,550	\$746,384	\$406,963
NE	\$78,537	\$197,396	\$311,188	\$409,222	\$245,752
NW	\$178,120	\$204,610	\$246,590	\$305,480	\$217,928
XNE	\$195,000	\$0	\$0	\$0	\$195,000
XNW	\$108,333	\$114,530	\$151,345	\$185,000	\$128,602
C	\$91,943	\$173,268	\$191,734	\$277,100	\$149,131
E	\$88,241	\$146,262	\$204,636	\$361,925	\$165,996
S	\$77,748	\$98,506	\$129,191	\$200,000	\$100,060
SE	\$115,898	\$143,242	\$204,275	\$254,154	\$165,766
SW	\$94,452	\$119,408	\$151,296	\$216,095	\$127,559
XSW	\$120,352	\$92,625	\$37,166	\$0	\$103,517
XS	\$173,349	\$187,489	\$216,060	\$266,243	\$207,666
W	\$97,377	\$154,775	\$156,672	\$161,000	\$147,194
XW	\$89,333	\$94,250	\$100,000	\$0	\$93,125

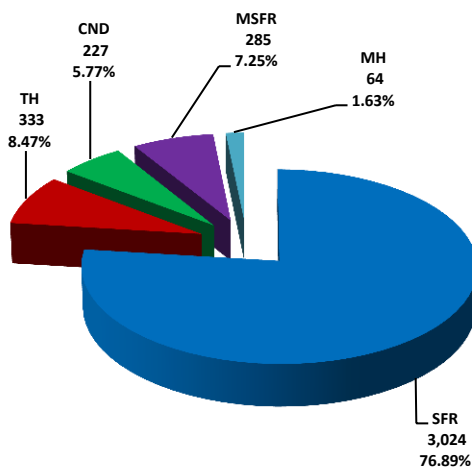
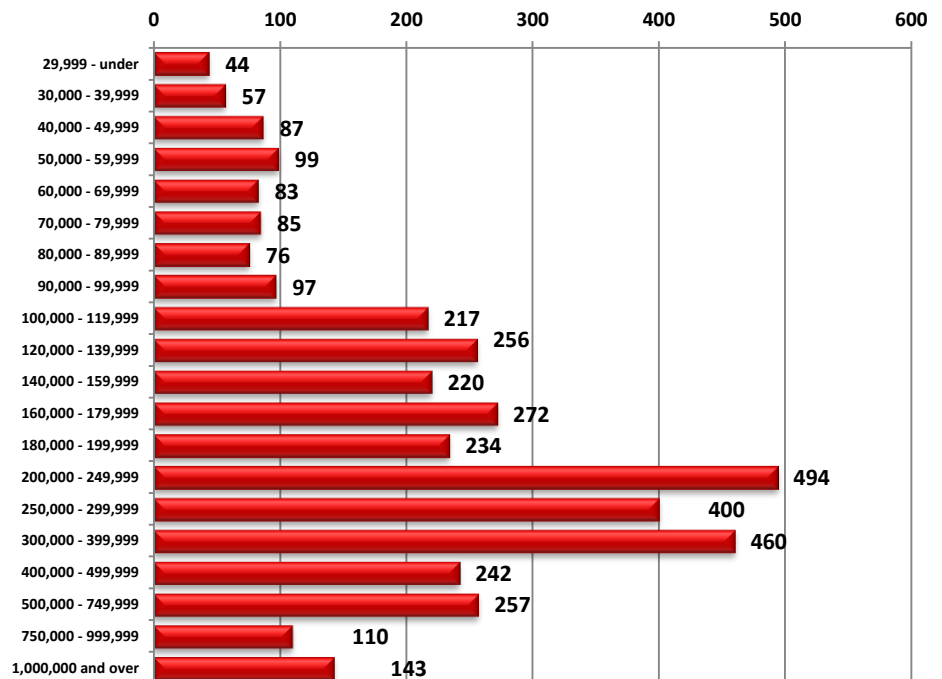
Units Sold per Area by # of Bedrooms

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
N	30	56	36	13	135
NE	8	19	12	9	48
NW	57	142	81	21	301
XNE	3	0	0	0	3
XNW	3	11	7	1	22
C	64	81	25	5	175
E	6	53	29	2	90
S	21	44	15	1	81
SE	14	71	39	9	133
SW	10	51	24	2	87
XSW	17	8	3	0	28
XS	11	34	29	14	88
W	9	43	10	2	64
XW	3	4	1	0	8

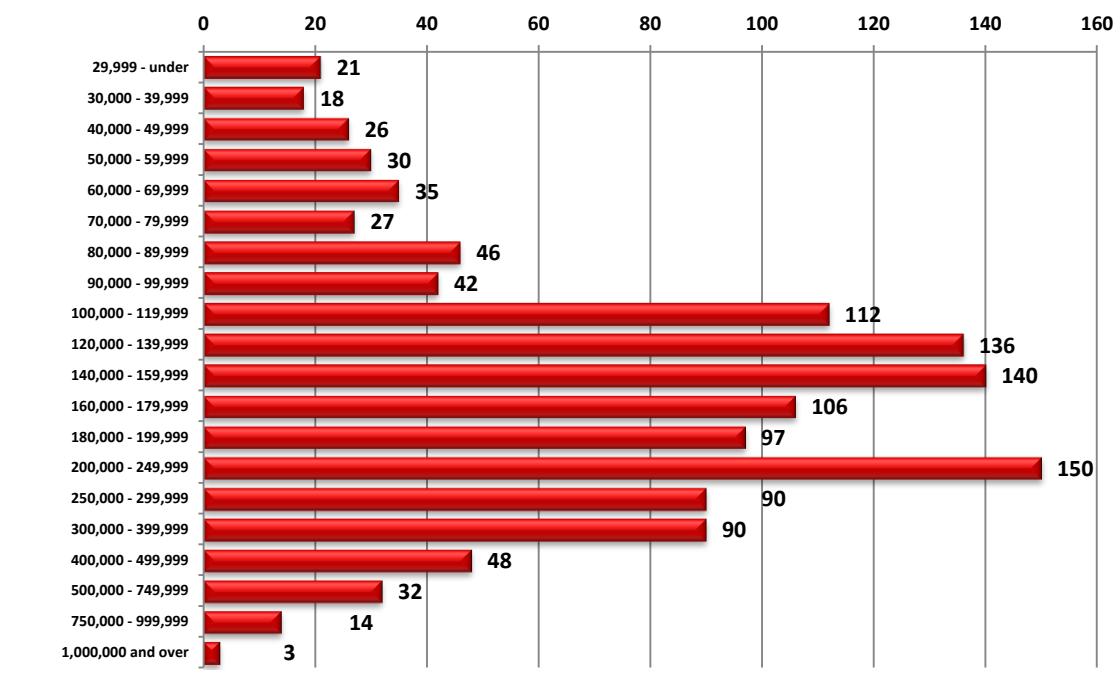
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Active Listings

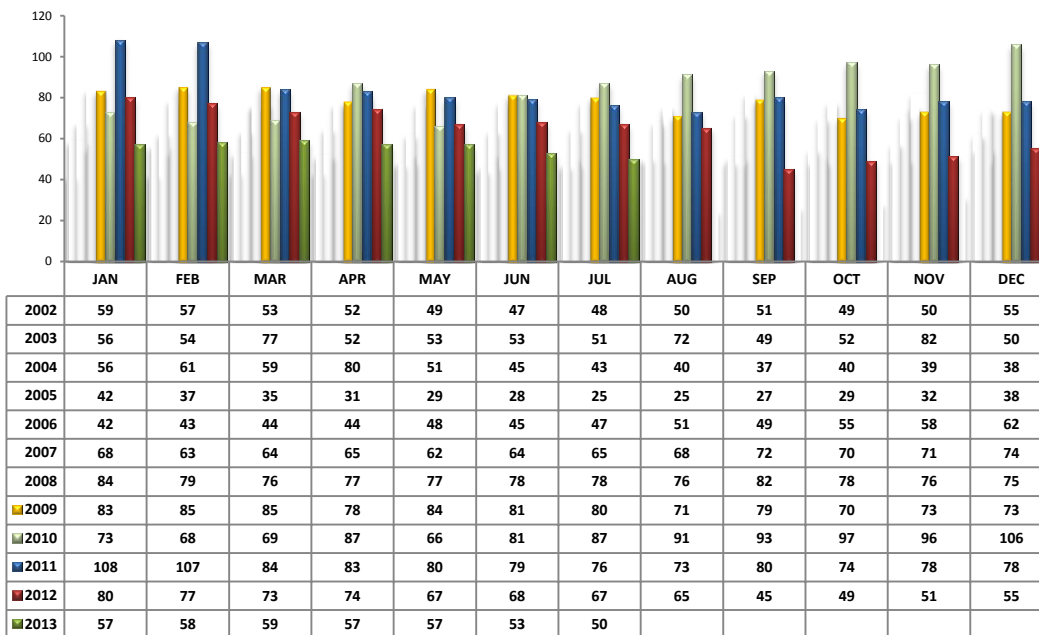
Area	# of Listings
N	447
NE	227
NW	1072
XNE	29
XNW	59
C	477
E	218
S	135
SE	239
SW	244
XSW	253
XS	295
W	195
XW	43

Active Listings Unit Breakdown**Active Listings Price Breakdown**

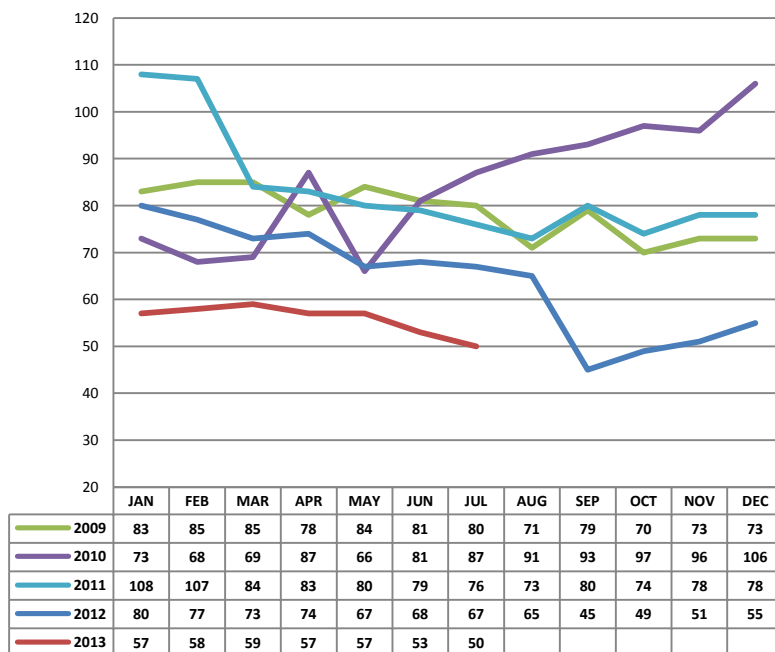
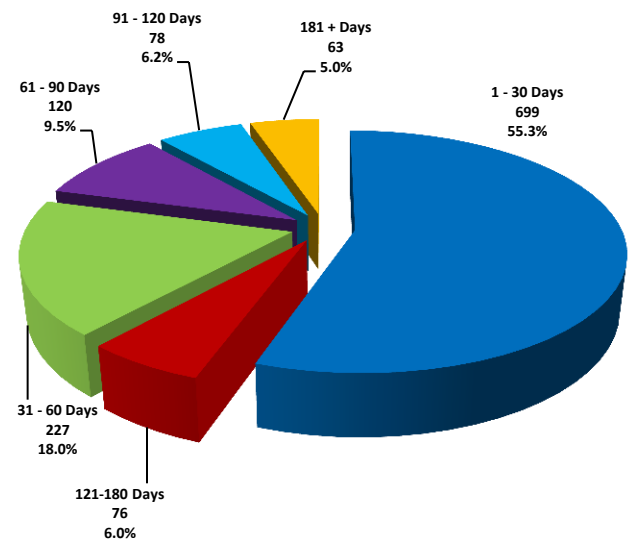
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Sold Price Breakdown

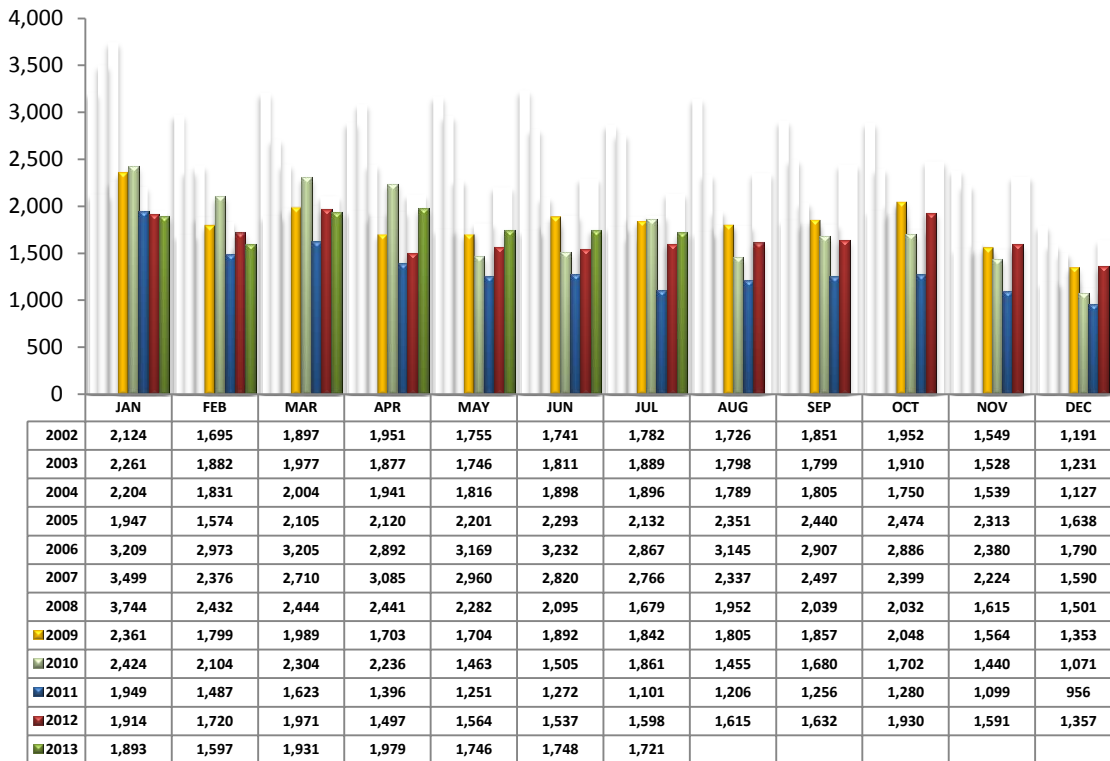
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Average Days on Market/Listing – July2013

Area	Avg. DOM
N	53
NE	48
NW	51
XNE	64
XNW	95
C	51
E	49
S	32
SE	33
SW	45
XSW	102
XS	63
W	38
XW	50

Annual Comparison - Average Days on Market**Average Days on Market/Listing Breakdown**

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New Listings – July2013

Area	# of Listings
N	160
NE	97
NW	474
XNE	1
XNW	28
C	213
E	118
S	105
SE	137
SW	108
XSW	57
XS	120
W	89
XW	14

*Includes properties that were re-listed

**Beginning July2012, TAR/MLS implemented a change in the calculation of New Listings to include all new listings input to the MLS database. The changes are reflected above.

Misc. MLS Information

Month	Expired	Cancelled	Temp Off Mkt.
Oct 2012	120	325	57
Nov 2012	101	264	42
Dec 2012	286	274	0
Jan 2013	150	372	73
Feb 2013	116	258	60
March 2013	149	281	51
April 2013	183	322	44
May 2013	168	319	61
June 2013	183	322	67
July 2013	156	344	67

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